

CENTRE WELLINGTON **REAL ESTATE** **MARKET REPORT**

JANUARY - JUNE 2017



ROYAL CITY REALTY
BROKERAGE

R-CITY | R-TEAM | R-NUMBERS



www.royalcity.com

MARKET OVERVIEW

CENTRE WELLINGTON



YTD SALES VOLUME
\$141,250,112

+ 38% ↑

YTD AVERAGE DAYS ON MARKET

26

YTD SALES UNDER \$200K

3

YTD SALES \$200K-\$349K

36

YTD AVERAGE SALES PRICE
\$512,070.17

+ 35% ↑

YTD SALES \$350K-\$549K

156

YTD SALES \$550K-\$999K

62

YTD SALES OVER \$1M

11

2017 YEAR TO DATE

Unit Sales	268	+2.7%
New Listings	373	-17.6%
Expired Listings	233	+3.6%
Unit Sales/Listing Ratio	72%	+0.8%

JUNE Numbers

SALES VOLUME

\$15,894,495

UNIT SALES

38

NEW LISTINGS

57

EXPIRED LISTINGS

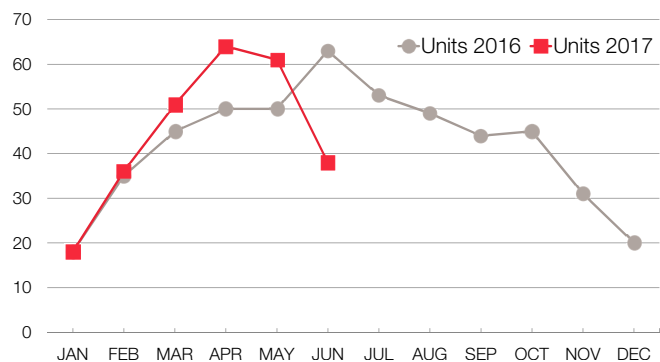
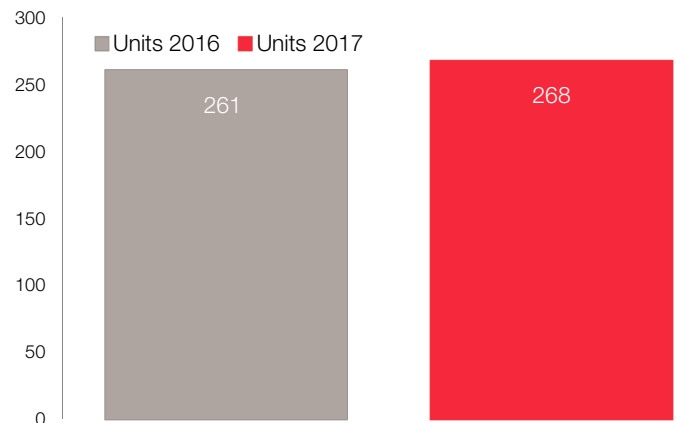
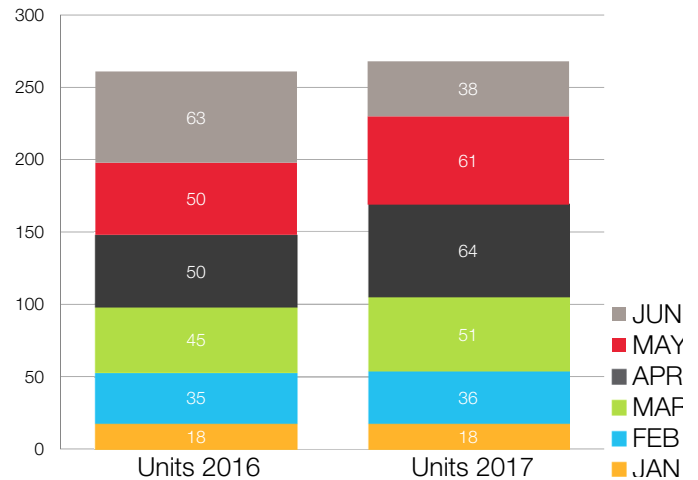
80

UNIT SALES/LISTINGS RATIO

67%

YEAR TO DATE UNIT SALES

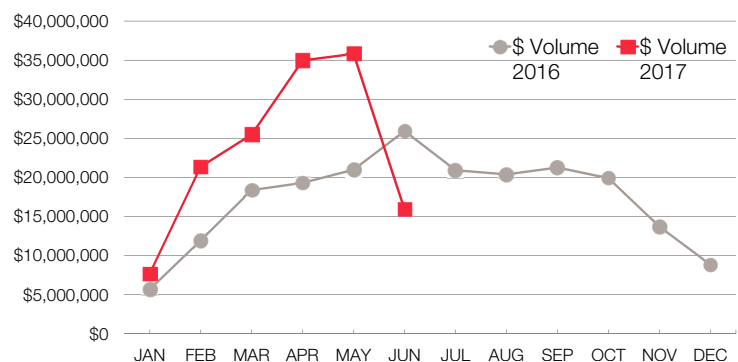
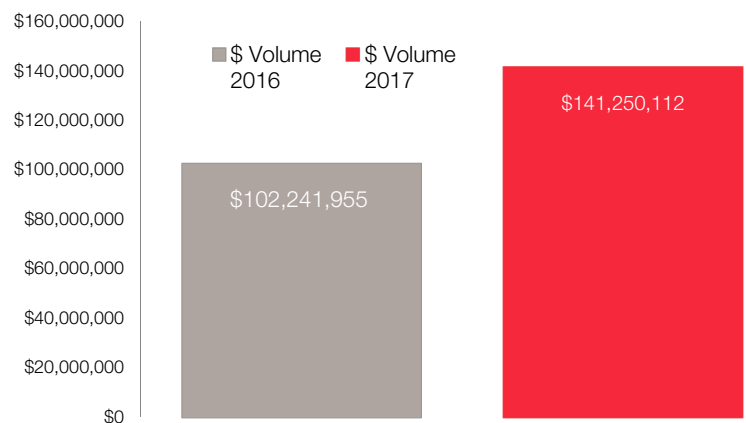
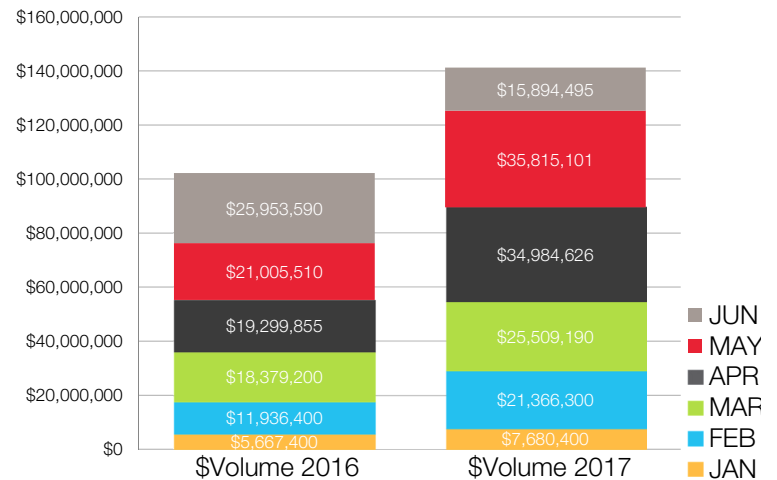
CENTRE WELLINGTON





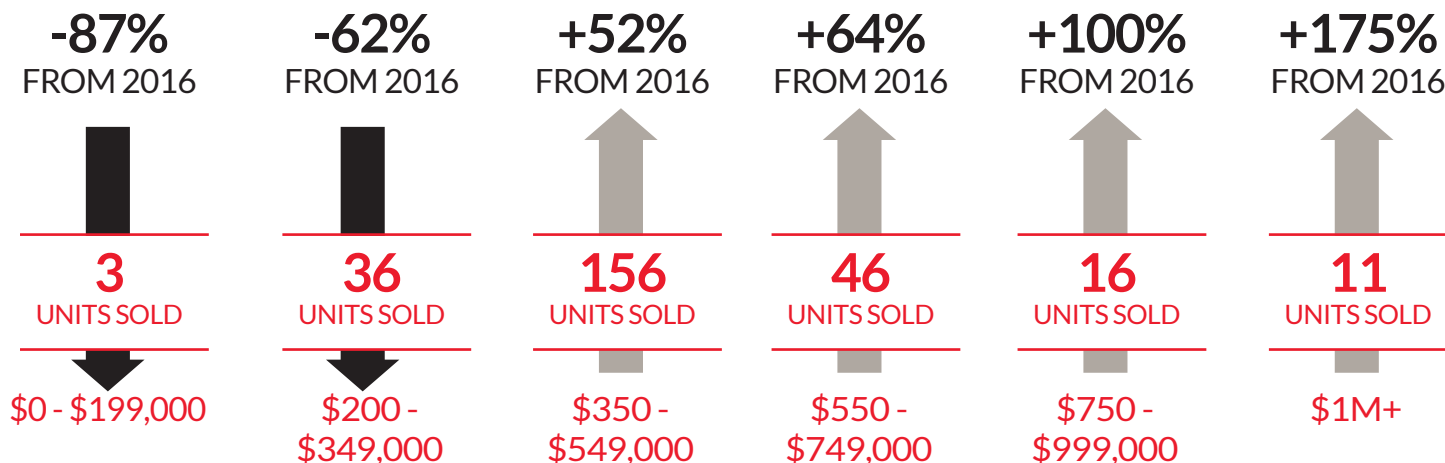
YEAR TO DATE DOLLAR VOLUME

CENTRE WELLINGTON



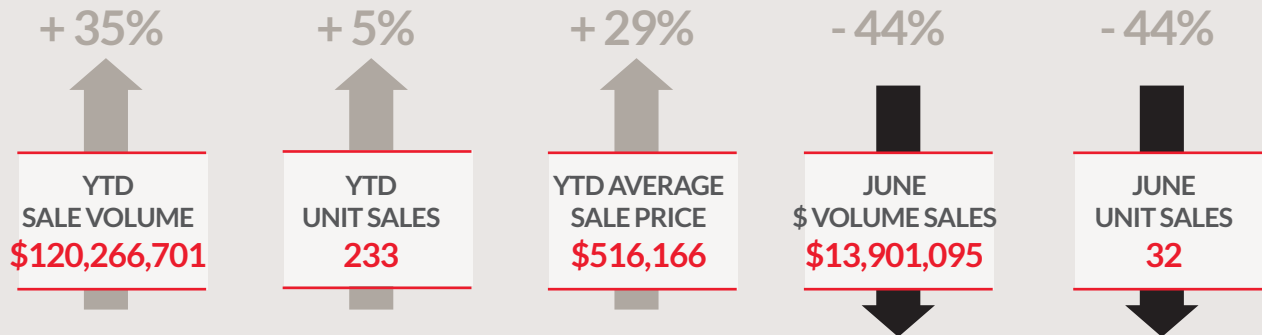
MARKET OVERVIEW

CENTRE WELLINGTON

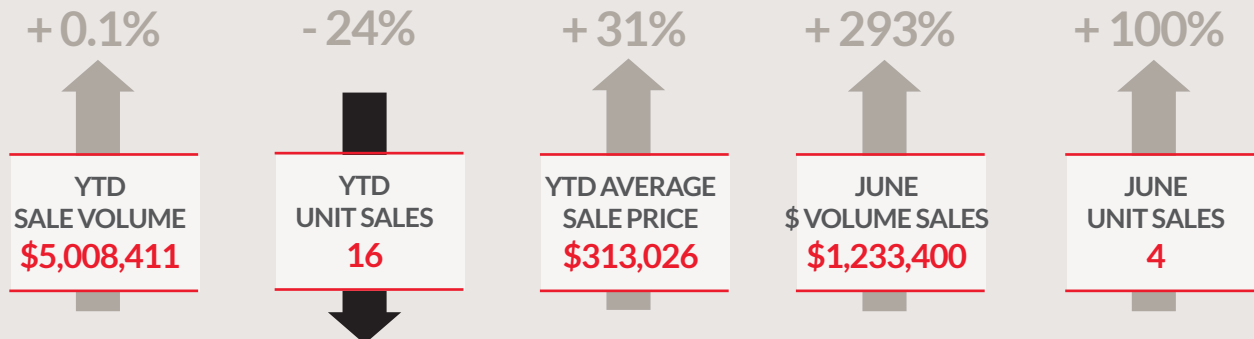


SALES CENTRE WELLINGTON

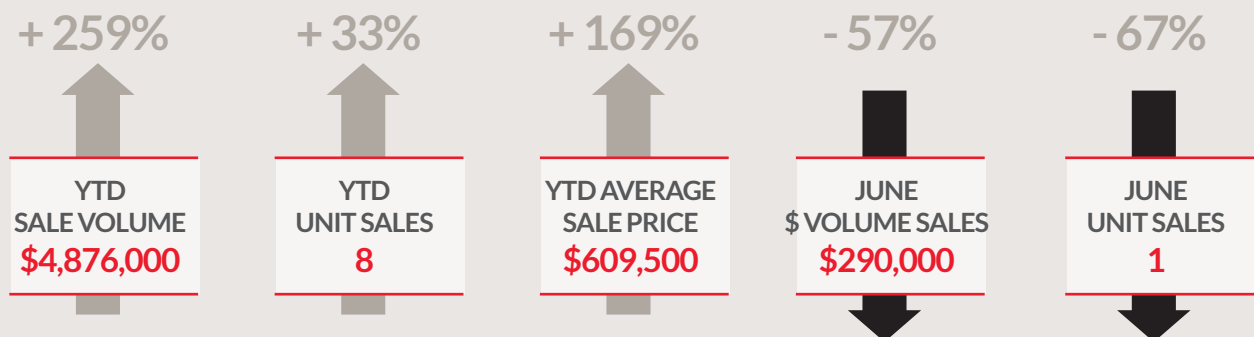
FREEHOLD HOME SALES



CONDOMINIUM HOME SALES

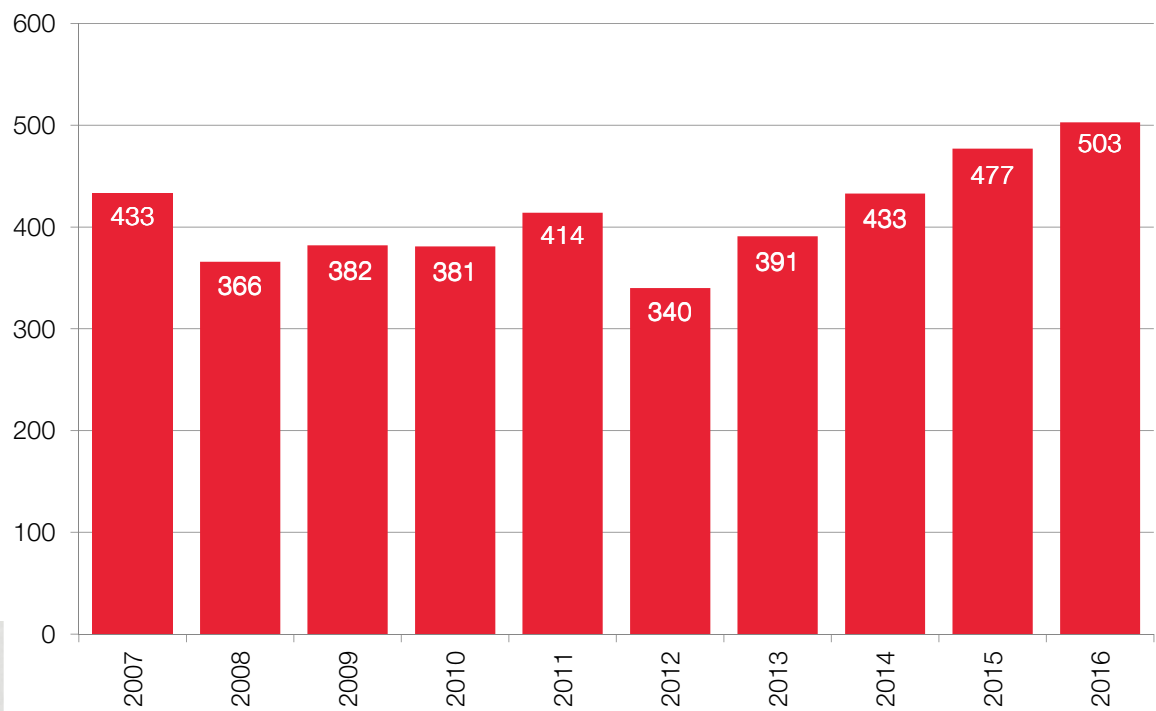


VACANT LAND SALES



10 YEAR MARKET ANALYSIS

CENTRE WELLINGTON UNITS SOLD



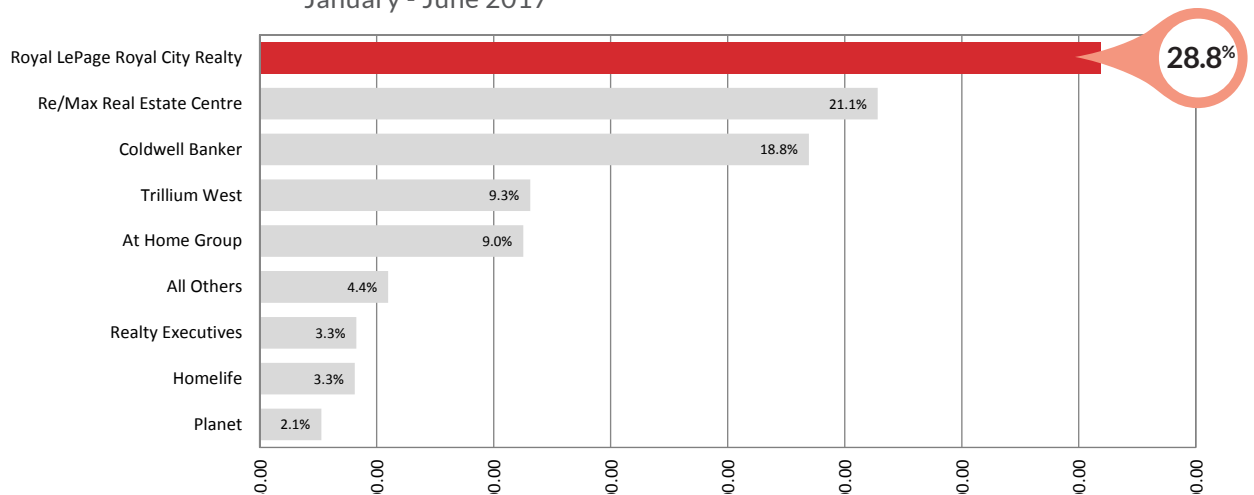


MARKET DOMINANCE

WELLINGTON COUNTY'S #1 BROKERAGE!

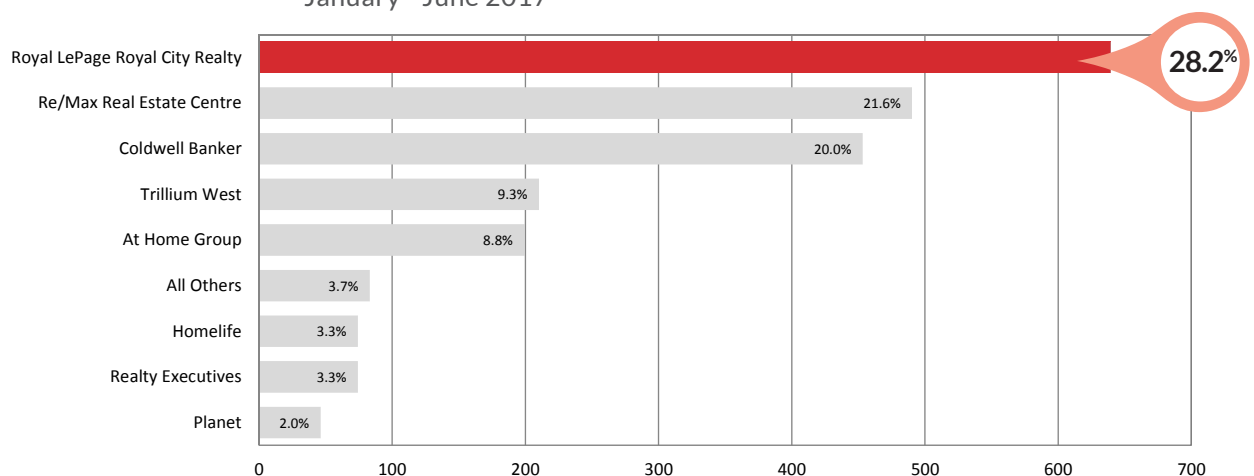
MARKET SHARE BY \$VOLUME

Listing Selling Ends Combined for GUELPH BASED COMPANIES
January - June 2017



MARKET SHARE BY UNITS

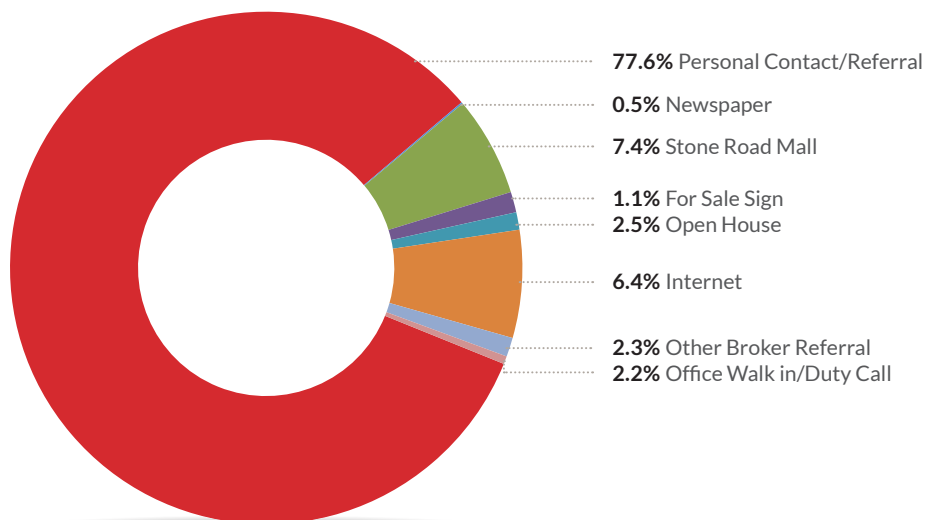
Listing Selling Ends Combined for GUELPH BASED COMPANIES
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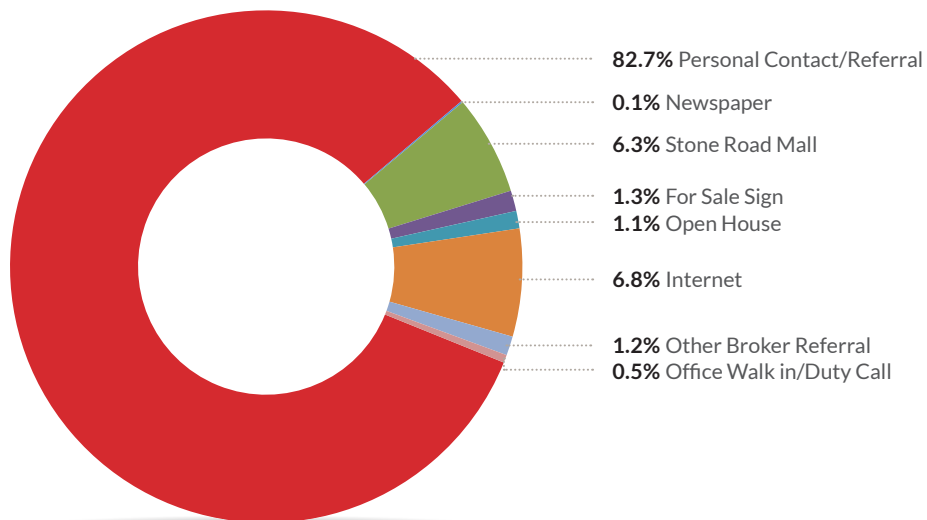


SOURCE OF BUSINESS

SOURCE OF BUYERS 2016 HOW WE'LL FIND YOUR BUYER



SOURCE OF LISTINGS 2016 WHERE OUR LISTINGS COME FROM



OUR LOCATIONS

FIVE CONVENIENT LOCATIONS TO SERVE YOU



FERGUS

Ph. 519.843.1365

840 Tower Street S., Fergus



GORDON

Ph. 519.824.9050

848 Gordon St., Unit 201, Guelph



ROCKWOOD

Ph. 519.856.9922

295 Alma St., Unit 1, Rockwood



SPEEDVALE

Ph. 519.821.6191

214 Speedvale Ave., W., Guelph



STONE ROAD MALL

Ph. 519.821.6191

35 Stone Rd., W., Guelph