

GUELPH ERAMOSA **REAL ESTATE** **MARKET REPORT**

JANUARY - JUNE 2017



ROYAL CITY REALTY
BROKERAGE

R-CITY | R-TEAM | R-NUMBERS



www.royalcity.com

MARKET OVERVIEW

GUELPH ERAMOS



YTD SALES VOLUME
\$63,747,145

+ 6.3% ↑

YTD AVERAGE DAYS ON MARKET

39

YTD SALES UNDER \$200K

0

YTD SALES \$200K-\$349K

5

YTD AVERAGE SALES PRICE
\$598,786.67

+ 3.4% ↑

YTD SALES \$350K-\$549K

14

YTD SALES \$550K-\$999K

55

YTD SALES OVER \$1M

12

2017 YEAR TO DATE

| | | |
|--------------------------|-----|--------|
| Unit Sales | 86 | -14% |
| New Listings | 134 | -2.5% |
| Expired Listings | 69 | -29.6% |
| Unit Sales/Listing Ratio | 64% | +0.1% |

JUNE Numbers

SALES VOLUME

\$12,895,990

UNIT SALES

16

NEW LISTINGS

25

EXPIRED LISTINGS

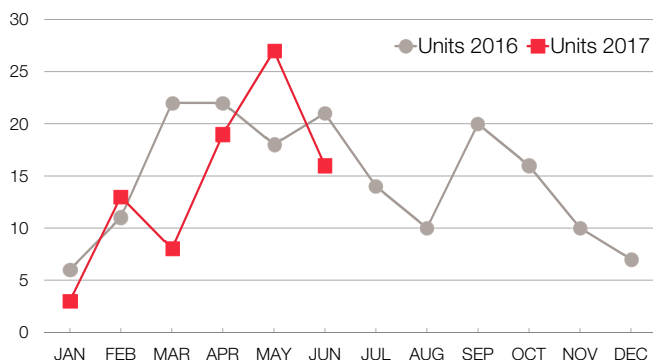
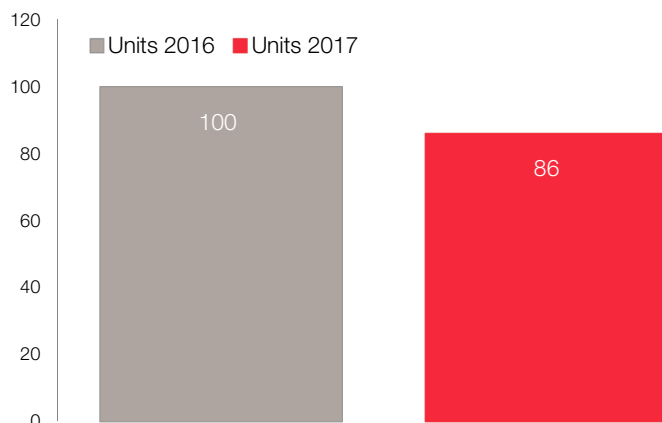
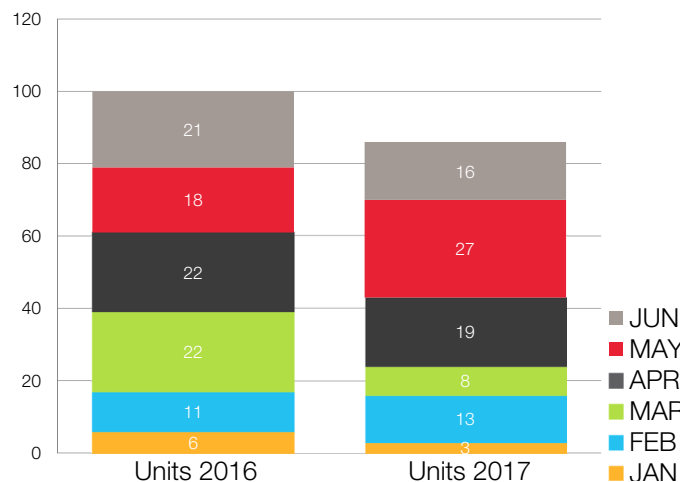
29

UNIT SALES/LISTINGS RATIO

64%

YEAR TO DATE UNIT SALES

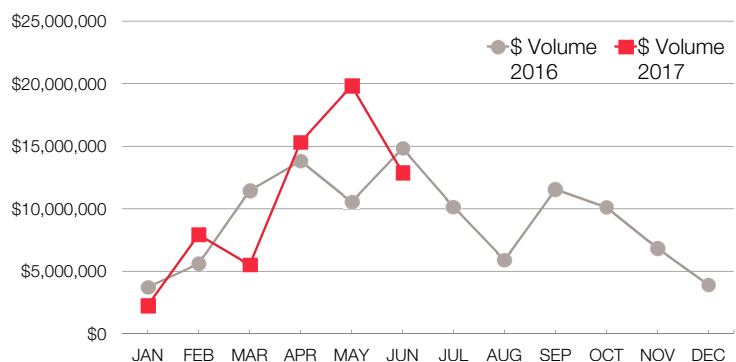
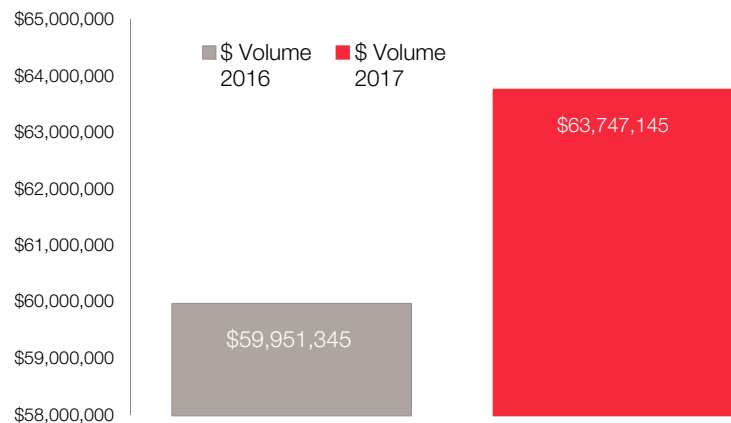
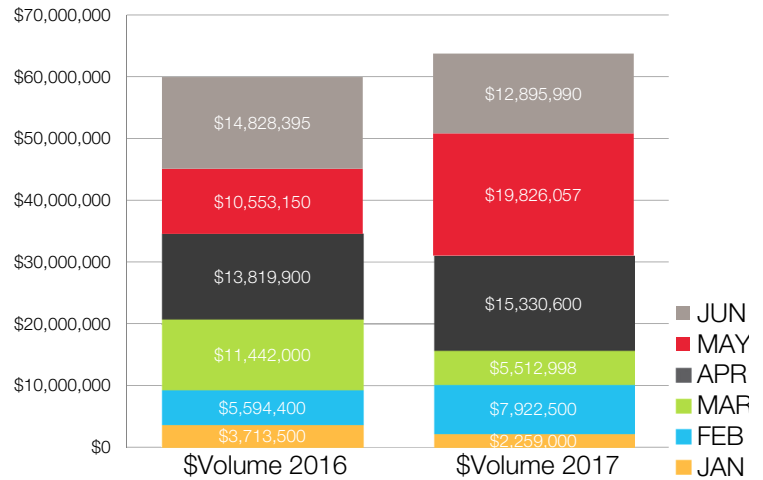
GUELPH ERAMOSA





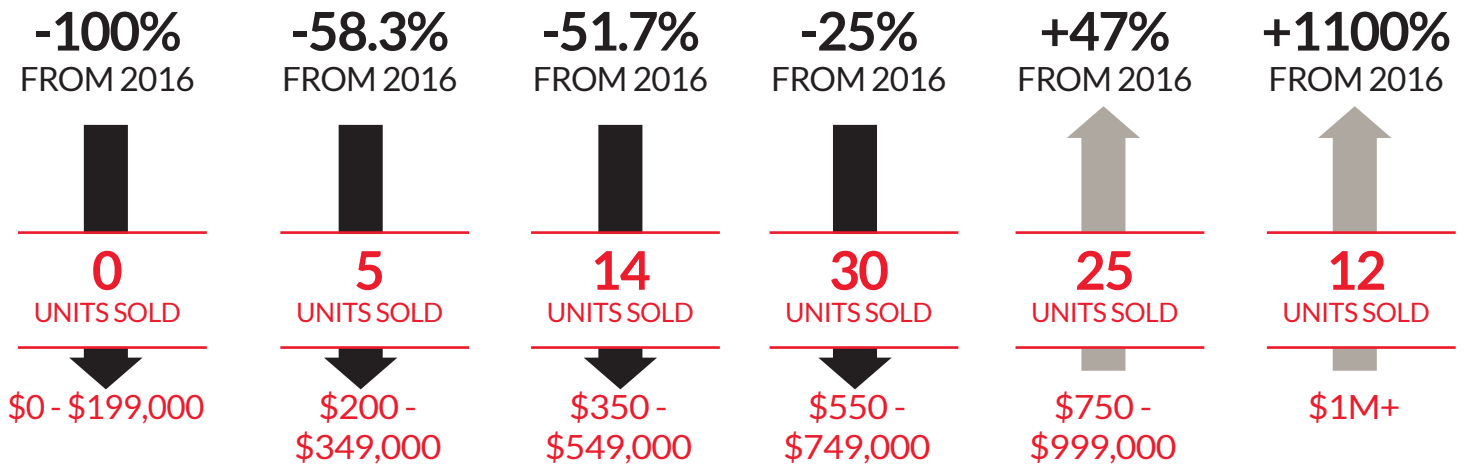
YEAR TO DATE DOLLAR VOLUME

GUELPH ERAMOSA



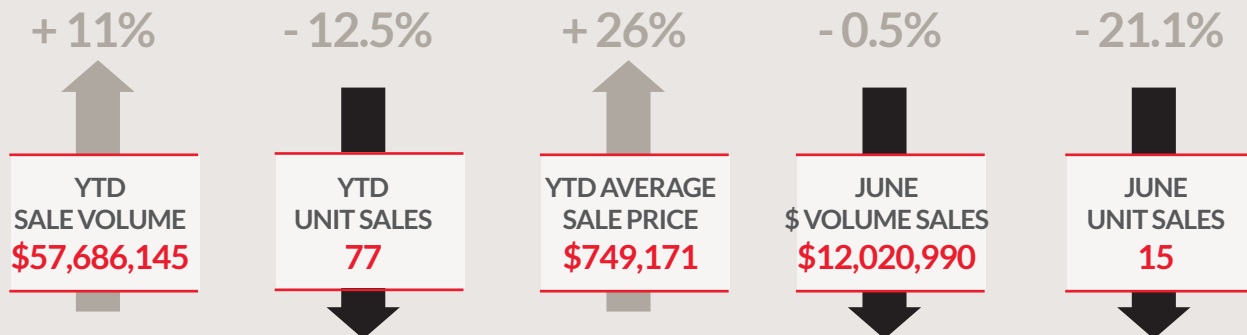
MARKET OVERVIEW

GUELPH ERAMOSA



SALES **GUELPH ERAMOSA**

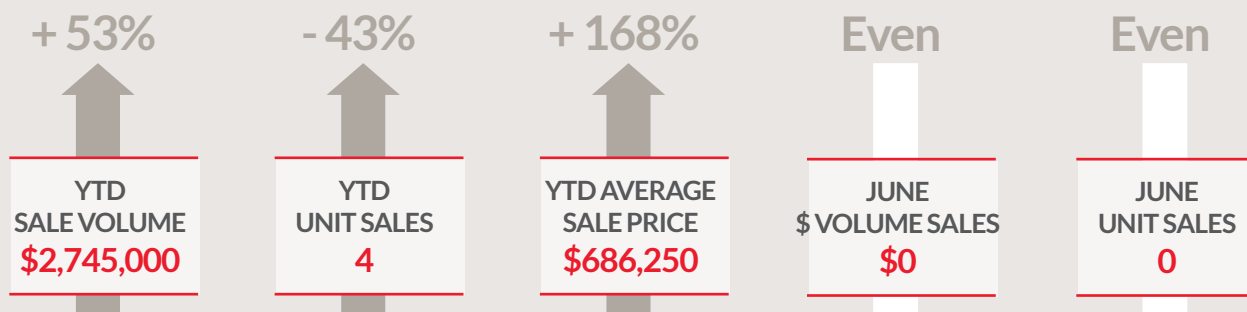
FREEHOLD HOME SALES



CONDOMINIUM HOME SALES

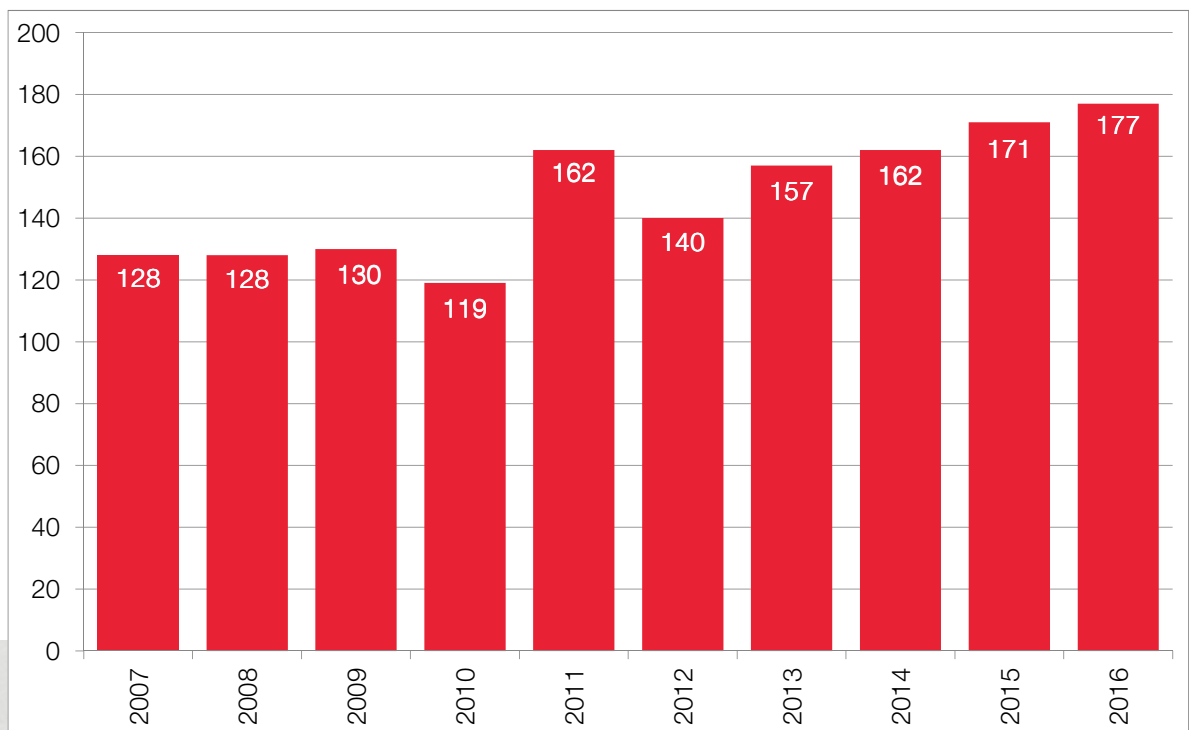


VACANT LAND SALES



10 YEAR MARKET ANALYSIS

GUELPH ERAMOSA UNITS SOLD



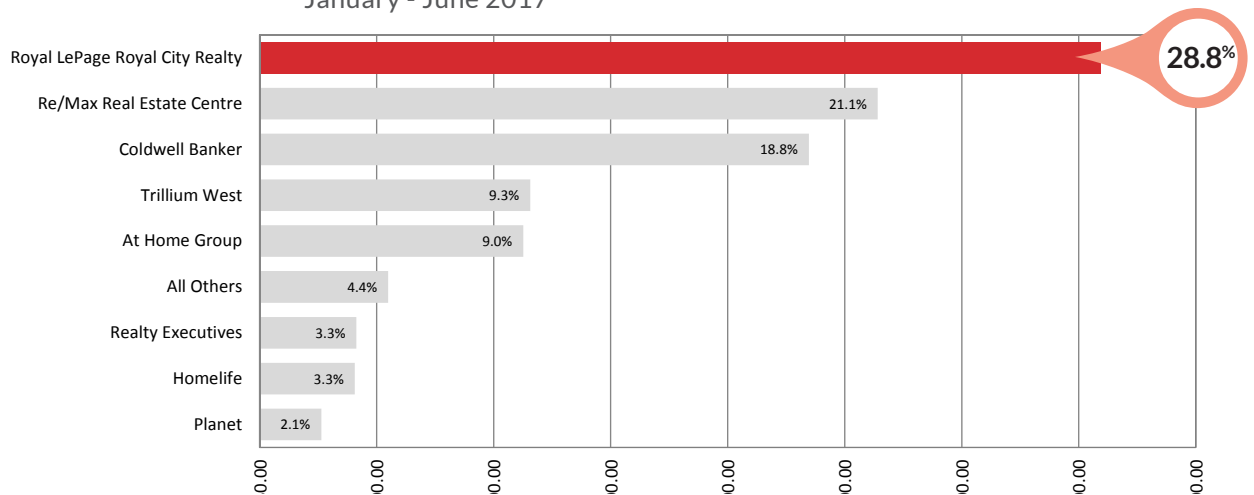


MARKET DOMINANCE

WELLINGTON COUNTY'S #1 BROKERAGE!

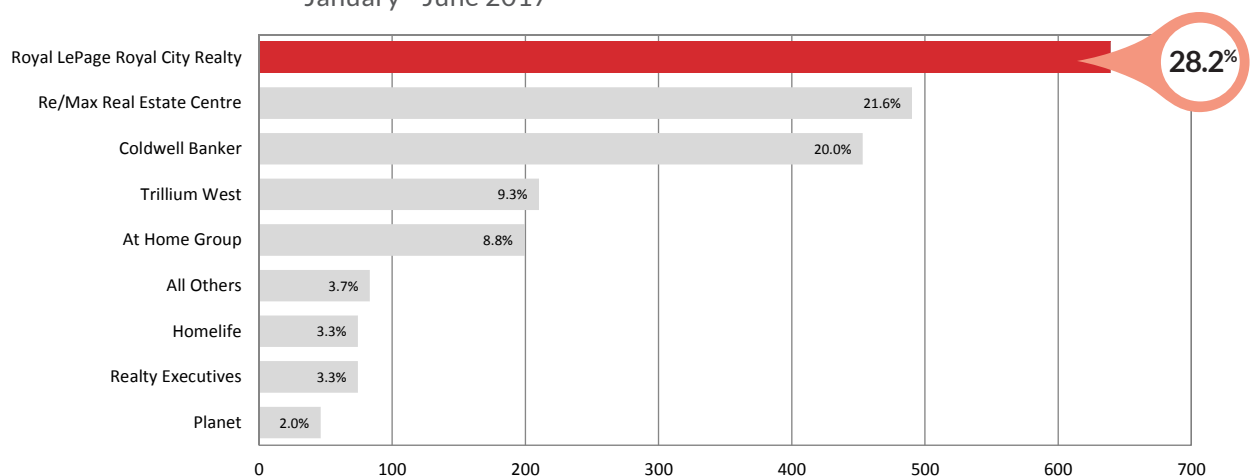
MARKET SHARE BY \$VOLUME

Listing Selling Ends Combined for GUELPH BASED COMPANIES
January - June 2017



MARKET SHARE BY UNITS

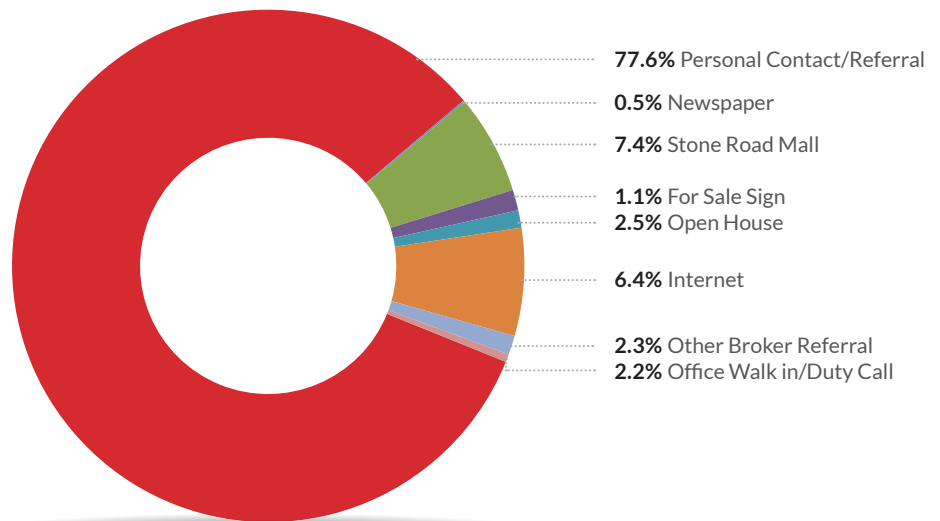
Listing Selling Ends Combined for GUELPH BASED COMPANIES
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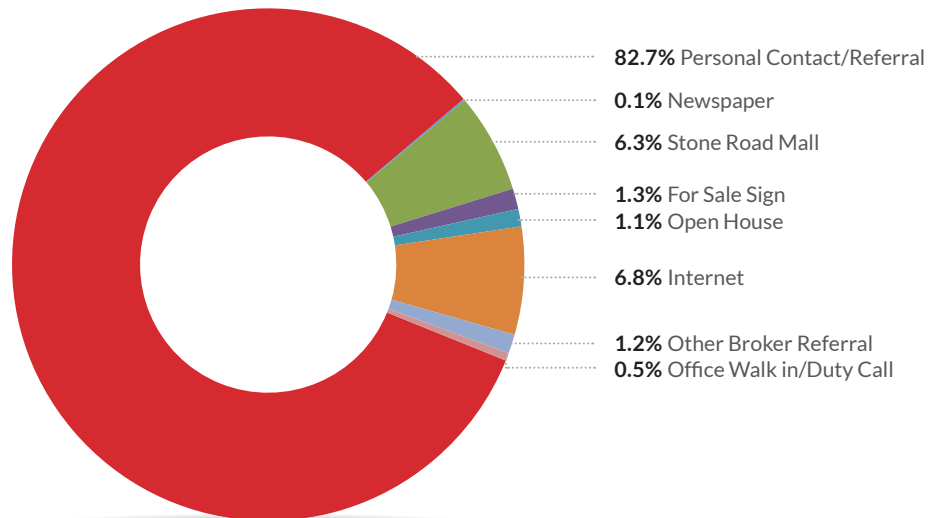


SOURCE OF BUSINESS

SOURCE OF BUYERS 2016 HOW WE'LL FIND YOUR BUYER



SOURCE OF LISTINGS 2016 WHERE OUR LISTINGS COME FROM



OUR LOCATIONS

FIVE CONVENIENT LOCATIONS TO SERVE YOU



FERGUS

Ph. 519.843.1365

840 Tower Street S., Fergus



GORDON

Ph. 519.824.9050

848 Gordon St., Unit 201, Guelph



ROCKWOOD

Ph. 519.856.9922

295 Alma St., Unit 1, Rockwood



SPEEDVALE

Ph. 519.821.6191

214 Speedvale Ave., W., Guelph



STONE ROAD MALL

Ph. 519.821.6191

35 Stone Rd., W., Guelph