



2026 JANUARY

PUSLINCH Real Estate Market Report



Disclaimer:

Please note that we have recently transitioned to a new board and reporting system. While we strive to ensure that the information provided in this market report is as accurate and up-to-date as possible, there may be occasional discrepancies or errors in the data.

OVERVIEW

BUYER'S MARKET

The [Puslinch](#) real estate market remained firmly in buyer-friendly territory, as a significant pull-back in buyer activity continued to outweigh available inventory. The median sale price declined 17.78% to \$1.30M, while the average sale price fell 8.08% to \$1.30M. Sales volume dropped sharply by 63.23% to \$2.59M, driven by unit sales decreasing 60% to just two transactions. While new listings decreased 25% to 15, and expired listings fell 58.33% to five, the slow pace of sales continued to expand buyer choice. With a unit sales-to-listings ratio of 13.33%, down 11.67% year over year, conditions clearly favoured buyers in the Puslinch market.

JANUARY NUMBERS

Median Sale Price

\$1,295,000

-17.78%

Average Sale Price

\$1,295,000

-8.08%

Sales Volume

\$2,590,000

-63.23%

Unit Sales

2

-60%

New Listings

15

-25%

Expired Listings

5

-58.33%

Unit Sales/Listings Ratio

13.33%

-11.67%

*Year-over-year comparison
(January 2026 vs. January 2025)*



January year-over-year sales volume of \$2,590,000

Down -63.23% from 2025's \$7,044,333 with unit sales of 2 down -60% from last January's 5. New listings of 15 are down -25% from a year ago, with the sales/listing ratio of 13.33%, down -11.67%.



Year-to-date sales volume of \$2,590,000

Down -97.71% from 2025's \$113,227,199 with unit sales of 2 down from 87 in 2025. New listings of 15 are down -94.86% from a year ago, with the sales/listing ratio of 13.33% down -11.67%.



Year-to-date average sale price of \$1,295,000

Down from \$1,408,867 one year ago with median sale price of \$1,295,000 down from \$1,575,000 one year ago. Average days-on-market of 10 is down 59 days from last year.

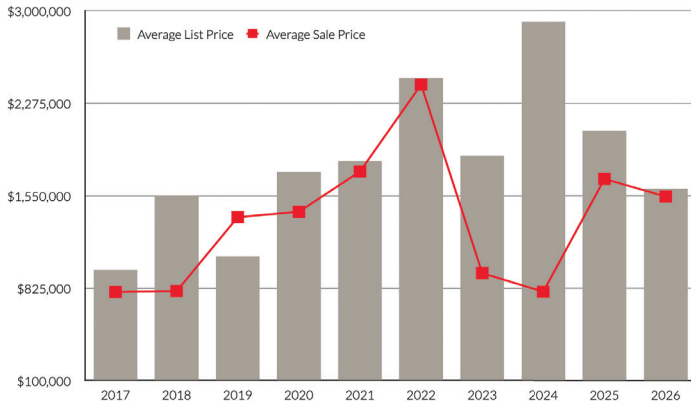
Note: The sample size for this area shows too few listings to depict a meaningful comparison between Median Sales Price and Average Sales Prices.

THE MARKET IN **DETAIL**

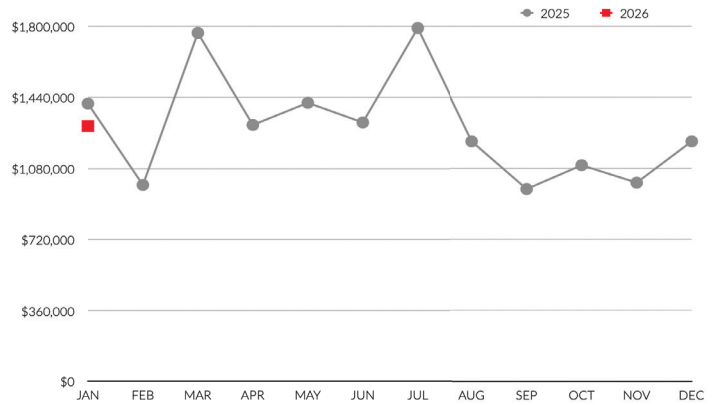
| | 2024 | 2025 | 2026 | 2025-2026 |
|-------------------------------------|--------------|----------------|----------------|-----------|
| YTD Volume Sales | \$678,000.00 | \$7,044,333.00 | \$2,590,000.00 | -63.23% |
| YTD Unit Sales | 1 | 5 | 2 | -60% |
| YTD New Listings | 10 | 20 | 15 | -25% |
| YTD Sales/Listings Ratio | 10.00% | 25.00% | 13.33% | -46.67% |
| YTD Expired Listings | 4 | 12 | 5 | -58.33% |
| Monthly Volume Sales | \$678,000.00 | \$7,044,333.00 | \$2,590,000.00 | -63.23% |
| Monthly Unit Sales | 1 | 5 | 2 | -60% |
| Monthly New Listings | 10 | 20 | 15 | -25% |
| Monthly Sales/Listings Ratio | 10.00% | 25.00% | 13.33% | -46.67% |
| Monthly Expired Listings | 4 | 12 | 5 | -58.33% |
| YTD Sales: \$0-\$199K | 0 | 0 | 0 | No change |
| YTD Sales: \$200k-349K | 0 | 0 | 0 | No change |
| YTD Sales: \$350K-\$549K | 0 | 0 | 0 | No change |
| YTD Sales: \$550K-\$749K | 1 | 0 | 0 | |
| YTD Sales: \$750K-\$999K | 0 | 1 | 0 | -100% |
| YTD Sales: \$1M-\$2M | 0 | 4 | 2 | -50% |
| YTD Sales: \$2M+ | 0 | 0 | 0 | No change |
| YTD Average Days-On-Market | 38.00 | 84.00 | 120.00 | 42.86% |

Puslinch MLS Sales and Listing Summary
2024 vs. 2025 vs. 2026

AVERAGE SALE PRICE

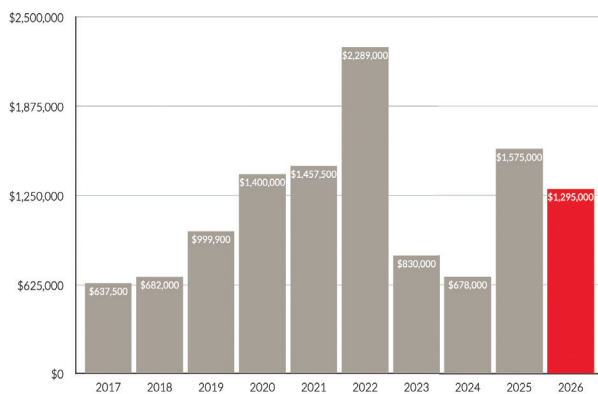


Year-Over-Year

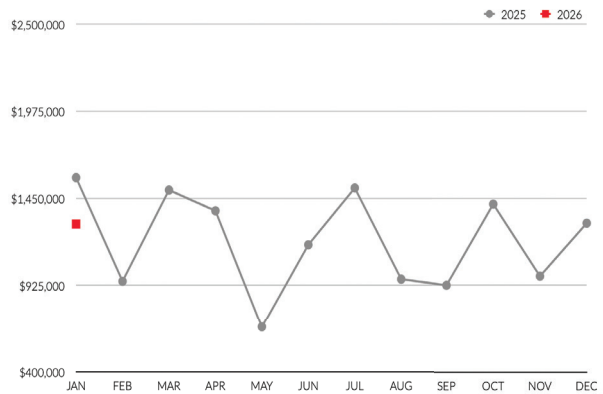


Month-Over-Month 2025 vs. 2026

MEDIAN SALE PRICE



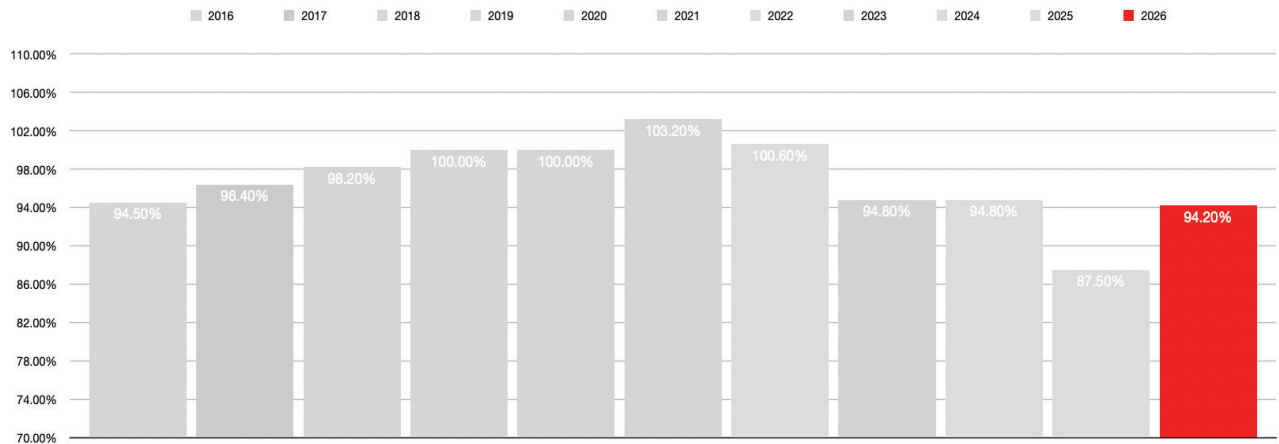
Year-Over-Year



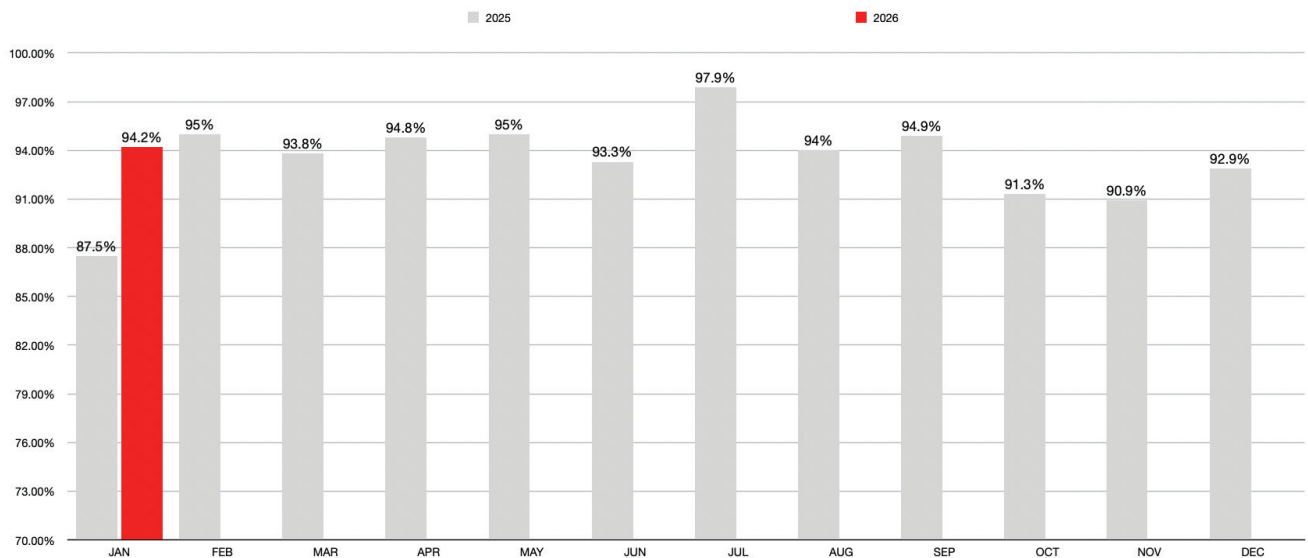
Month-Over-Month 2025 vs. 2026

* Median sale price is based on residential sales (including freehold and condominiums).

SALE PRICE VS. LIST PRICE RATIO

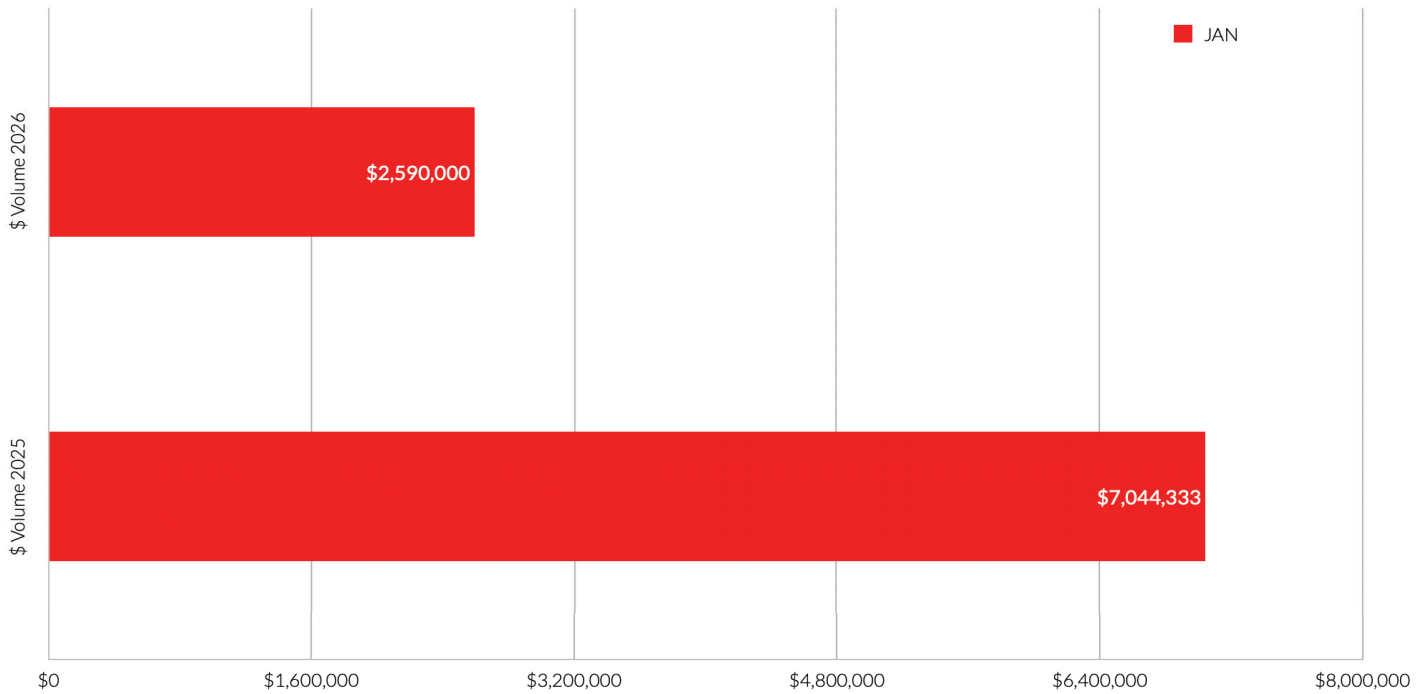


Year-Over-Year

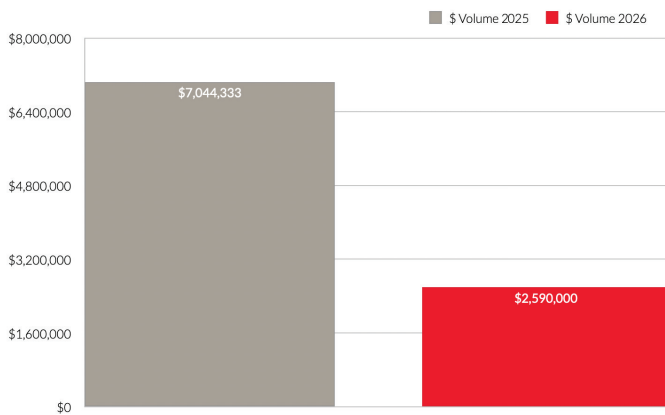


Month-Over-Month 2025 vs. 2026

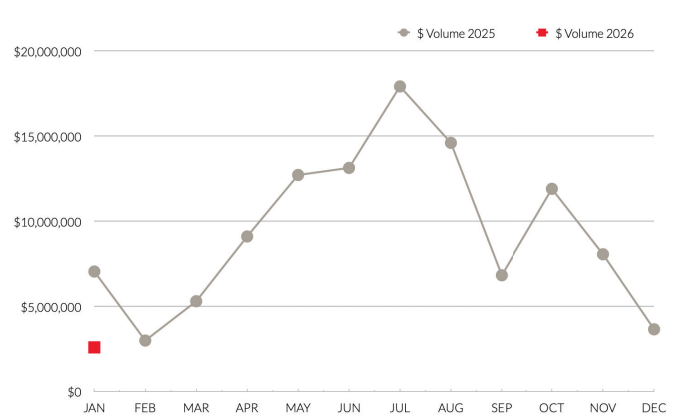
DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

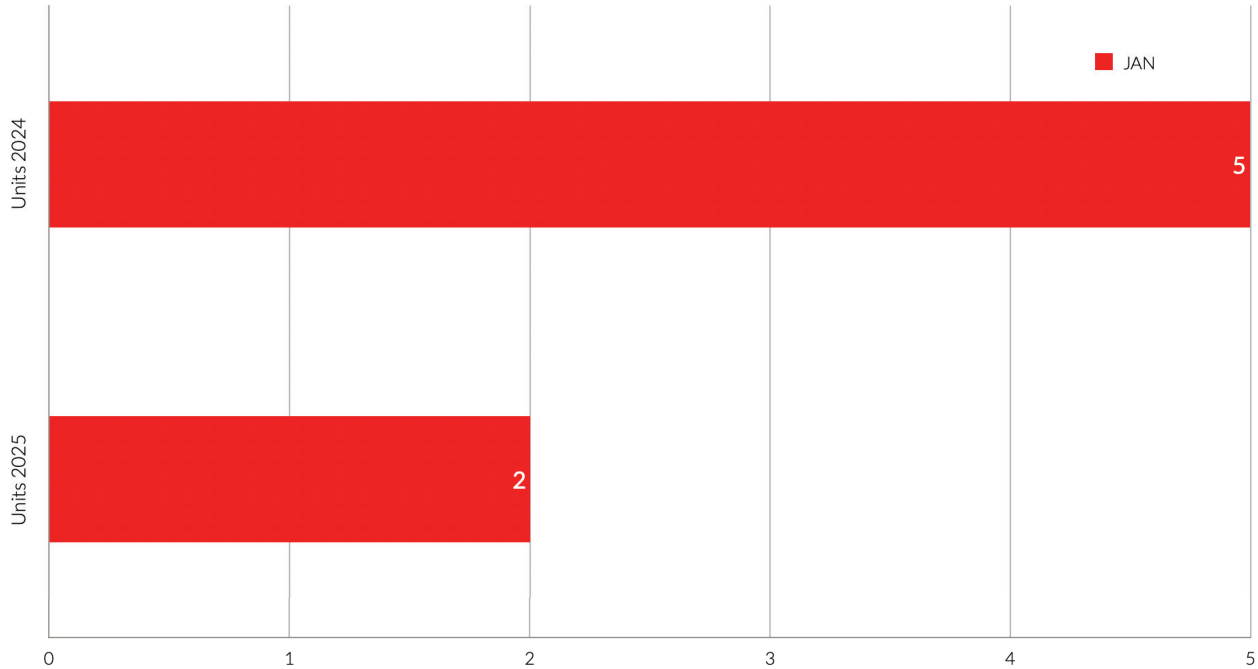


Yearly Totals 2025 vs. 2026

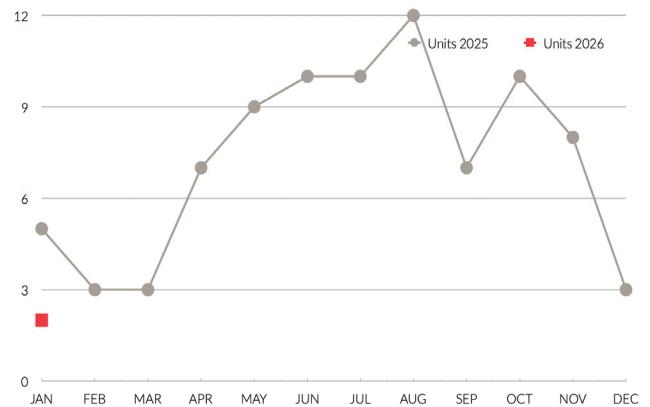
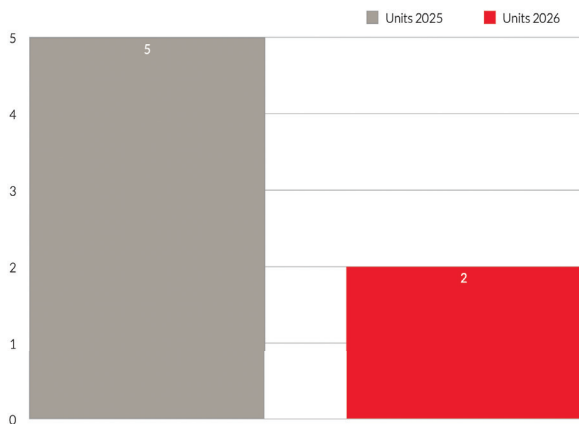


Month vs. Month 2025 vs. 2026

UNIT SALES



Monthly Comparison 2025 vs. 2026



Yearly Totals 2025 vs. 2026

Month vs. Month 2025 vs. 2026

SALES BY TYPE



| | FREEHOLD | CONDOMINIUM | VACANT LAND |
|------------------------|------------------------|--------------------|--------------------|
| YTD Sales Volume | \$2,590,000 -63.23% | 0 No change | 0 No change |
| YTD Unit Sales | 2 -60% | 0 No change | 0 No change |
| YTD Average Sale Price | \$1,295,000 -8.08% | 0 No change | 0 No change |
| January Sales Volume | \$2,590,000 -63.23% | 0 No change | 0 No change |
| January Unit Sales | 2 -60% | 0 No change | 0 No change |

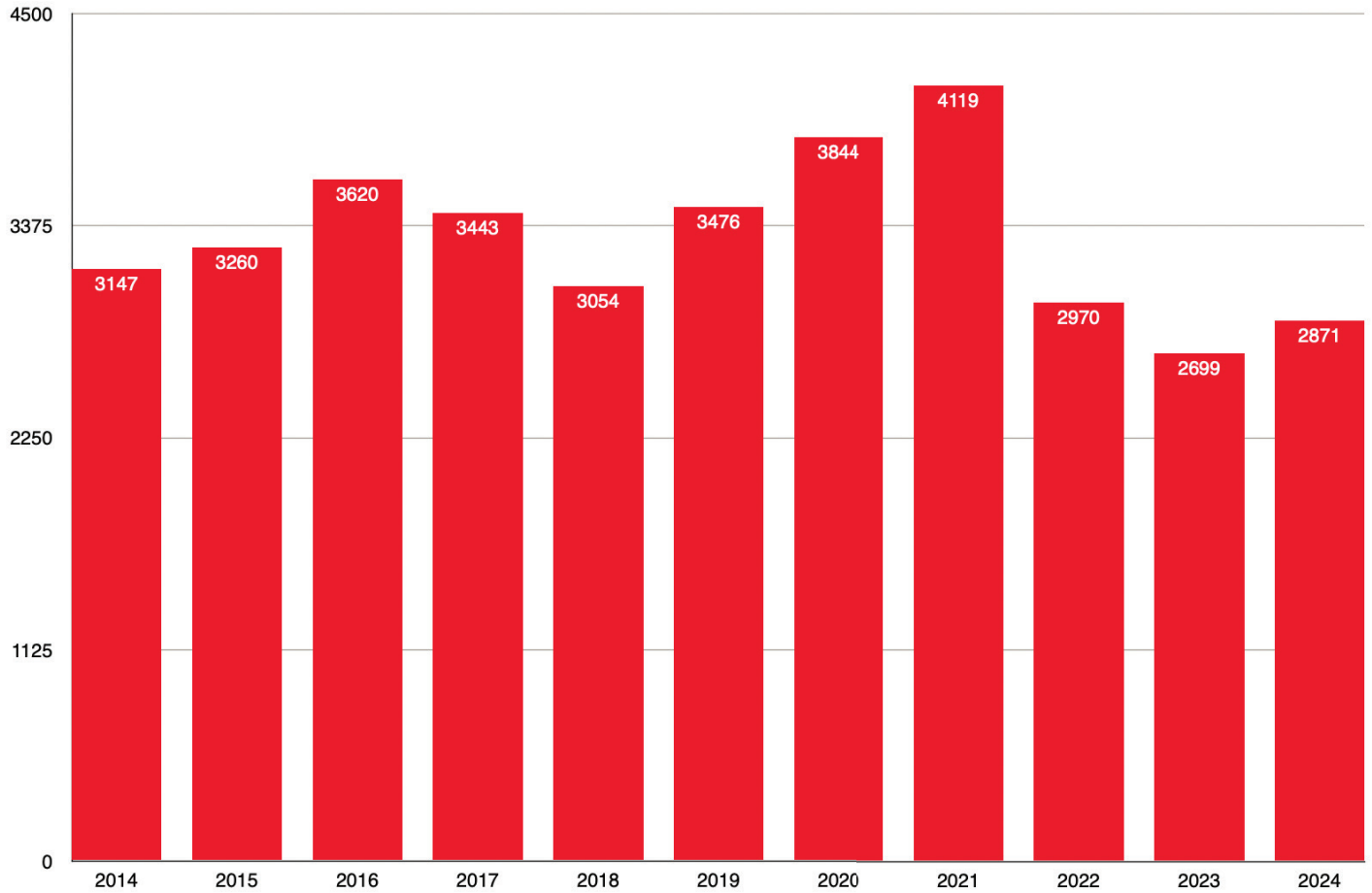
NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of January 1, 2026.

Year-Over-Year Comparison (2025 vs. 2025)

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.



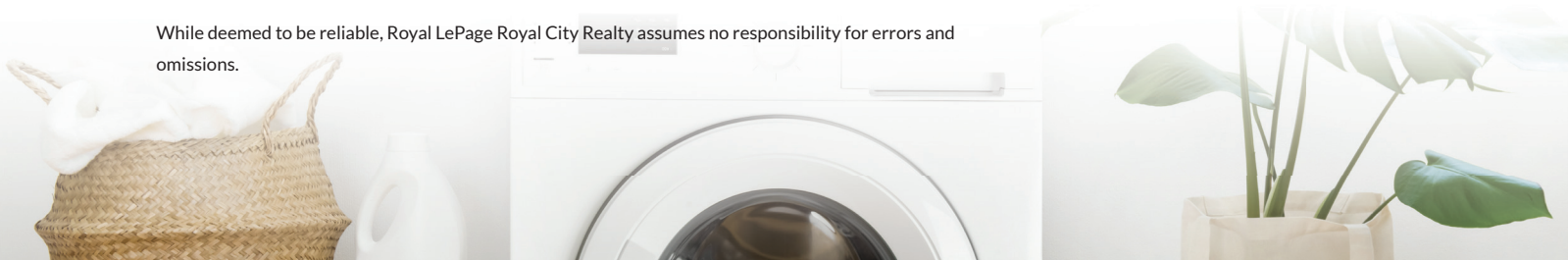
10 YEAR MARKET ANALYSIS



Units Sold

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OUR LOCATIONS



ELORA

519-846-1365
9 Mill Street E., Elora



FERGUS

519-843-1365
162 St. Andrew Street E., Fergus



GUELPH

519-824-9050
30 Edinburgh Road N., Guelph



ROCKWOOD

519-856-9922
118 Main Street S., Rockwood

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