



2026

FEBRUARY

PUSLINCH

Real Estate Market Report



ROYAL CITY REALTY
BROKERAGE

OVERVIEW

BUYER'S MARKET

The [Puslinch](#) real estate market remained firmly in buyer's market territory this period, as inventory levels continued to outpace absorption despite a rebound in sales activity. The median sale price declined 9.21% to \$862,500, while the average sale price rose 20.4% to \$1,200,000, reflecting a shift in higher-end transactions. Sales volume surged 140.8% to \$7.2M, driven by a 100% increase in unit sales to 6 transactions. However, new listings climbed 57.14% to 22 and expired listings rose 20% to 6, signaling growing supply and seller competition. With a unit sales-to-listings ratio of 27.27%, up 5.84% year over year but well below the 39% threshold, market conditions continue to strongly favour buyers in Puslinch.



February year-over-year sales volume of \$7,200,000

Up +140.8% from 2025's \$2,990,000 with unit sales of 6 up +100% from last February's 3. New listings of 22 are up +57.14% from a year ago, with the sales/listing ratio of 27.27%, up 5.84%.



Year-to-date sales volume of \$9,790,000

Down -2.43% from 2025's \$10,034,333 with unit sales of 6 down from 3 in 2025. New listings of 22 are up +57.14% from a year ago, with the sales/listing ratio of 21.62% down -1.91%.



Year-to-date average sale price of \$1,200,000

Up from \$996,667 one year ago with median sale price of \$862,500 down from \$950,000 one year ago. Average days-on-market of 117 is up 34 days from last year.

Note: The sample size for this area shows too few listings to depict a meaningful comparison between Median Sales Price and Average Sales Prices.

FEBRUARY NUMBERS

Median Sale Price

\$862,500

-9.21%

Average Sale Price

\$1,200,000

+20.4%

Sales Volume

\$7,200,000

+140.8%

Unit Sales

6

+100%

New Listings

22

+57.14%

Expired Listings

6

+20%

Unit Sales/Listings Ratio

27.27%

+5.84%

*Year-over-year comparison
(February 2026 vs. February 2025)*

THE MARKET IN DETAIL

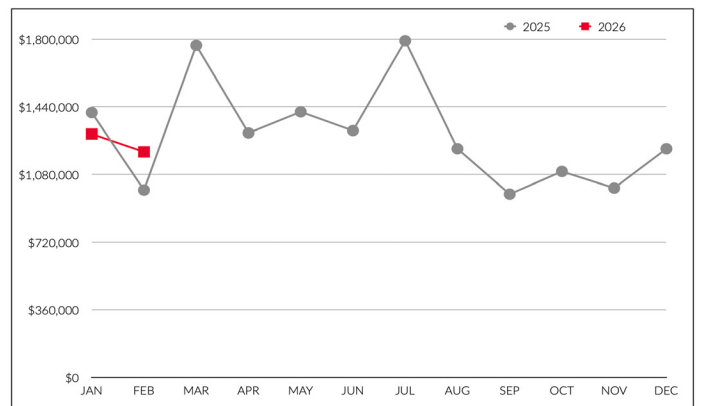
	2024	2025	2026	2025-2026
YTD Volume Sales	\$7,558,500	\$10,034,333	\$9,790,000	-2.43%
YTD Unit Sales	6	8	8	No Change
YTD New Listings	26	34	37	+8.82%
YTD Sales/Listings Ratio	23.08%	23.53%	21.62%	-8.11%
YTD Expired Listings	9	17	11	-35.29%
Monthly Volume Sales	\$6,880,500	\$2,990,000	\$7,200,000	+140.8%
Monthly Unit Sales	5	3	6	+100%
Monthly New Listings	16	14	22	+57.14%
Monthly Sales/Listings Ratio	31.25%	21.43%	27.27%	+27.27%
Monthly Expired Listings	5	5	6	+20%
YTD Sales: \$0-\$199K	0	0	0	No Change
YTD Sales: \$200k-349K	0	0	0	No Change
YTD Sales: \$350K-\$549K	2	1	1	No Change
YTD Sales: \$550K-\$749K	1	0	2	+100%
YTD Sales: \$750K-\$999K	0	2	1	-50%
YTD Sales: \$1M-\$2M	2	5	3	-40%
YTD Sales: \$2M+	1	0	1	+100%
YTD Average Days-On-Market	28.50	83.50	117.50	+40.72%
YTD Average Sale Price	\$1,027,050	\$1,202,767	\$1,247,500	+3.72%
YTD Median Sale Price	\$1,239,000	\$1,262,500	\$1,078,750	-14.55%

Puslinch MLS Sales and Listing Summary
2024 vs. 2025 vs. 2026

AVERAGE SALE PRICE

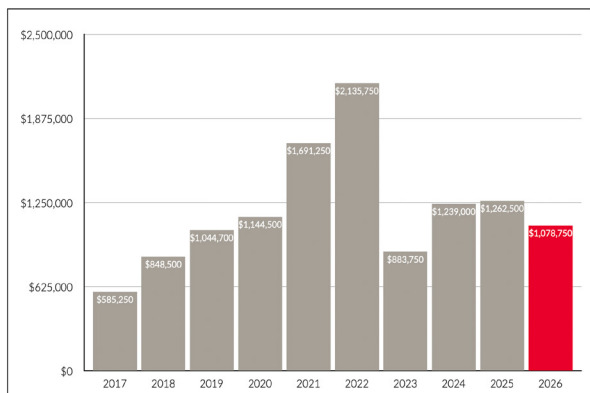


Year-Over-Year

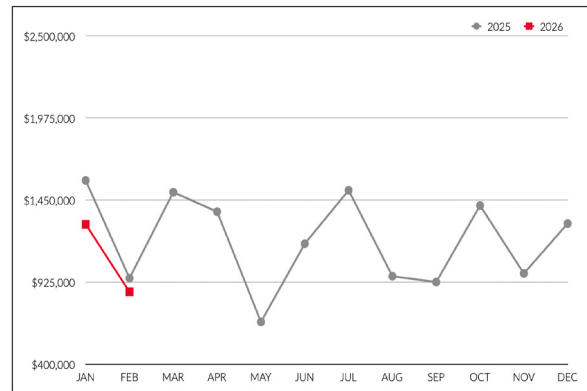


Month-Over-Month 2025 vs. 2026

MEDIAN SALE PRICE



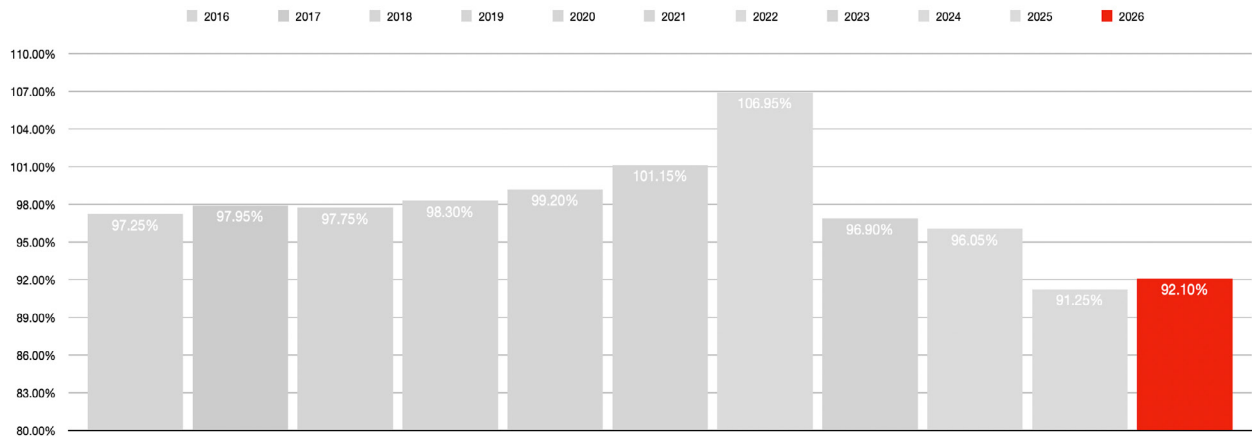
Year-Over-Year



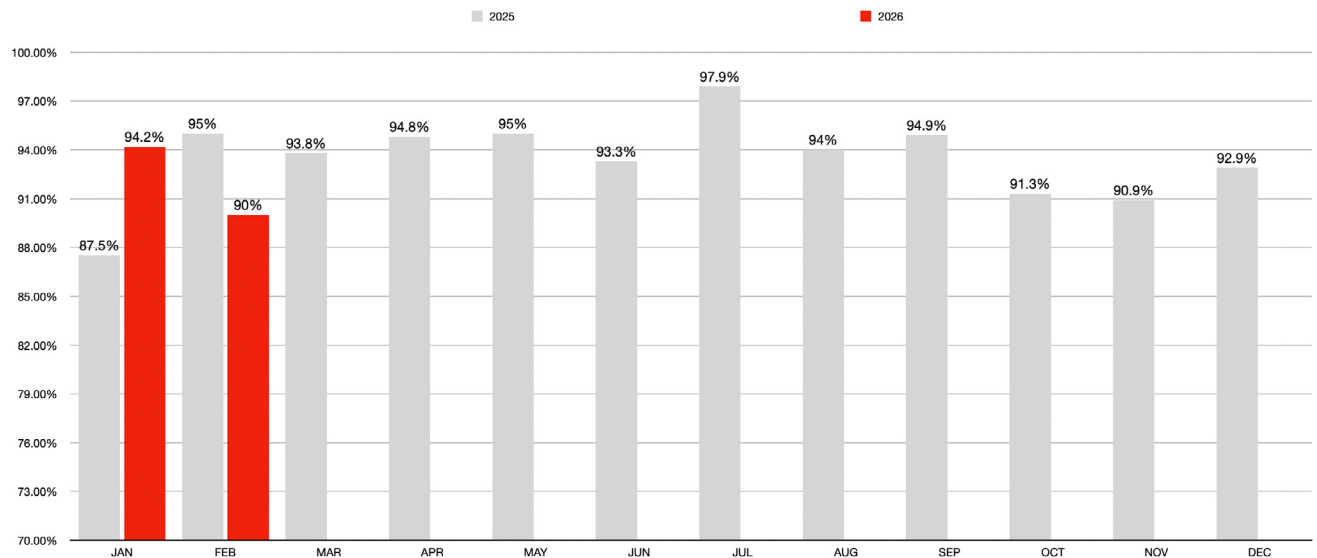
Month-Over-Month 2025 vs. 2026

* Median sale price is based on residential sales (including freehold and condominiums).

SALE PRICE VS. LIST PRICE RATIO

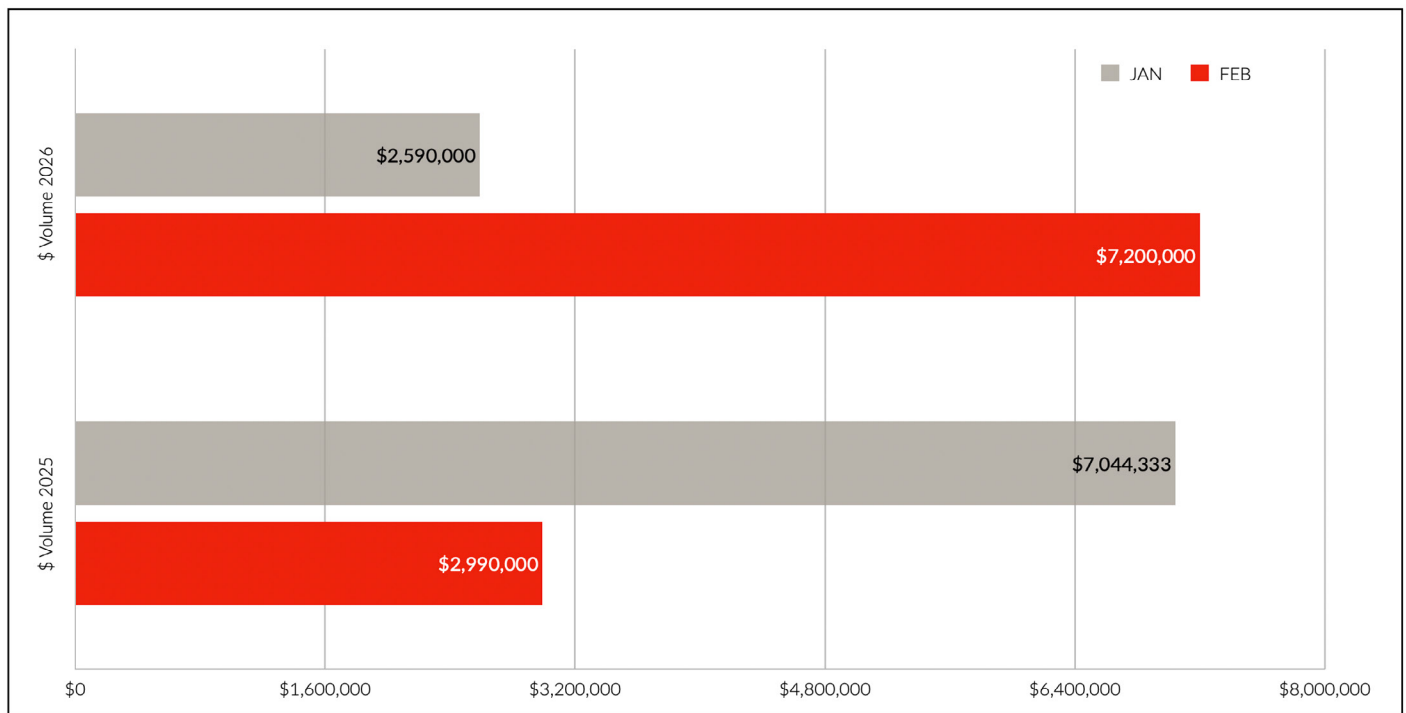


Year-Over-Year



Month-Over-Month 2025 vs. 2026

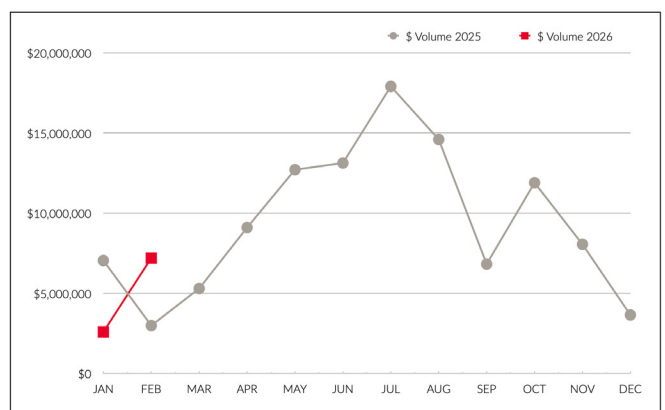
DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

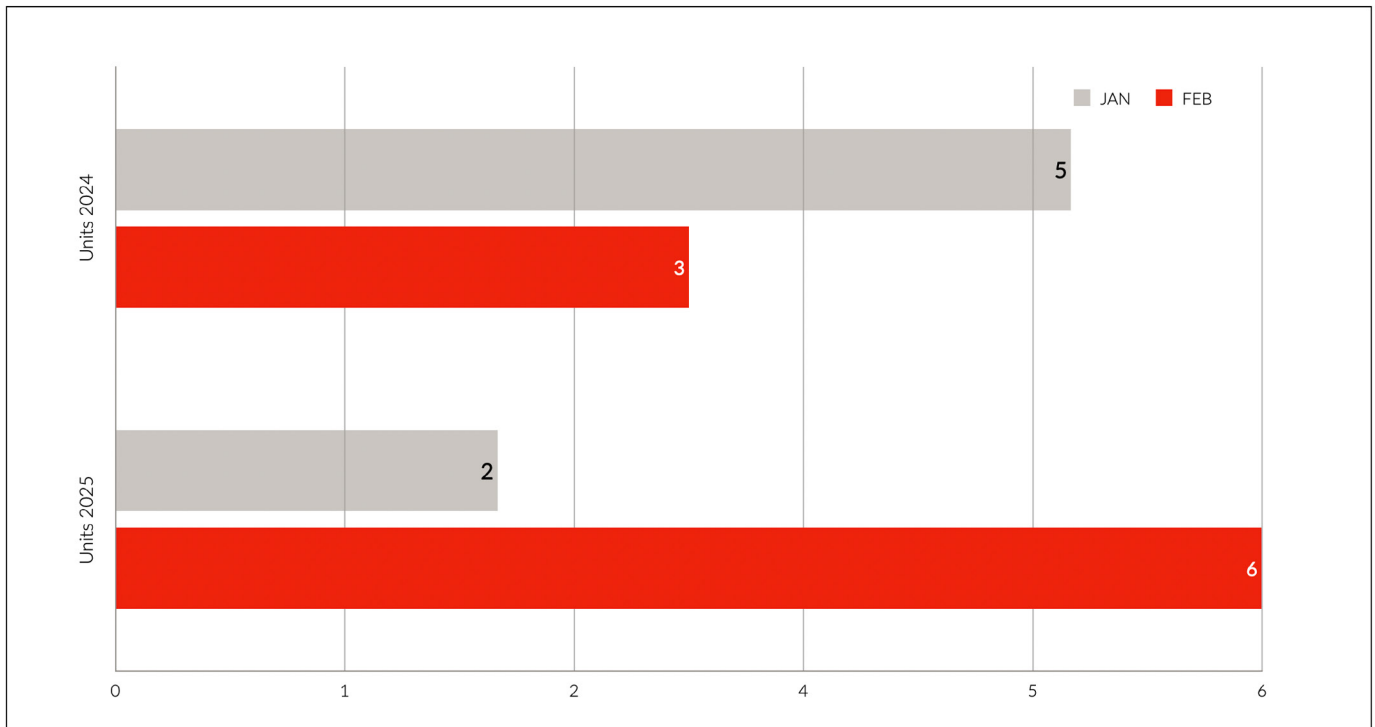


Yearly Totals 2025 vs. 2026

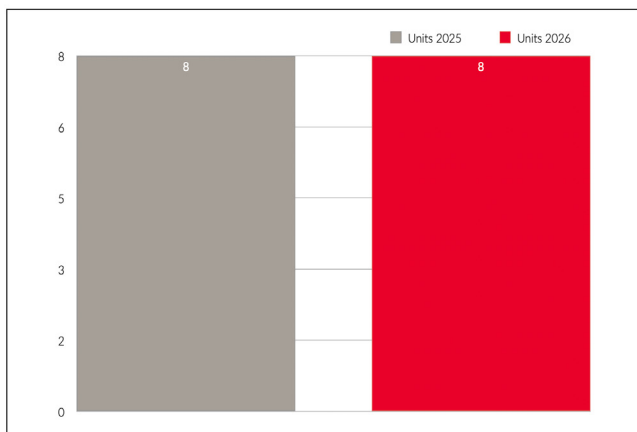


Month vs. Month 2025 vs. 2026

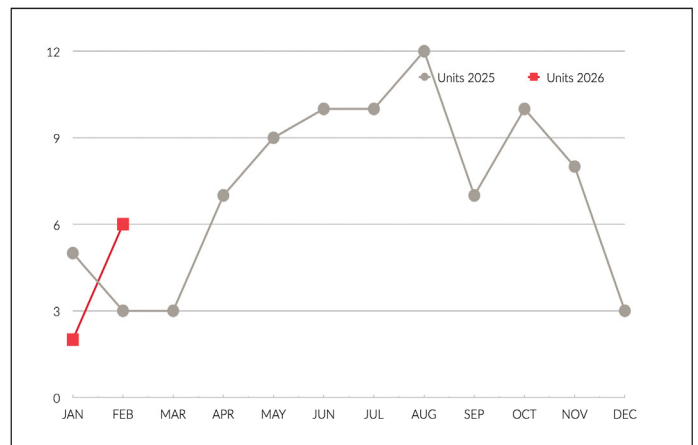
UNIT SALES



Monthly Comparison 2025 vs. 2026



Yearly Totals 2025 vs. 2026



Month vs. Month 2025 vs. 2026

SALES BY TYPE

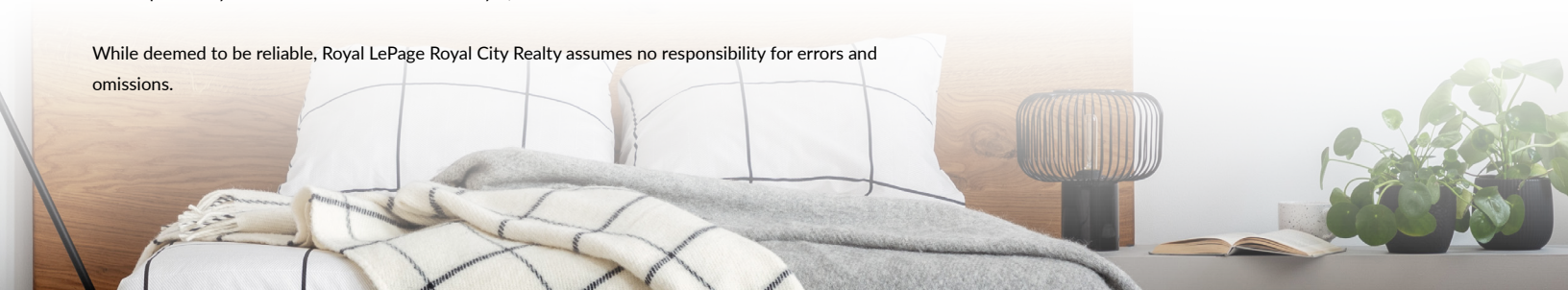


	FREEHOLD	CONDOMINIUM	VACANT LAND
YTD Sales Volume	\$9,790,000 -2.43%	\$0 No Change	\$685,000 -27.89%
YTD Unit Sales	8 No Change	0 No Change	1 No Change
YTD Average Sale Price	\$1,223,750 -2.43%	\$0 No Change	\$685,000 -27.89%
February Sales Volume	\$7,200,000 +140.8%	\$0 No Change	\$685,000 -27.89%
February Unit Sales	6 +100%	0 No Change	0 No Change

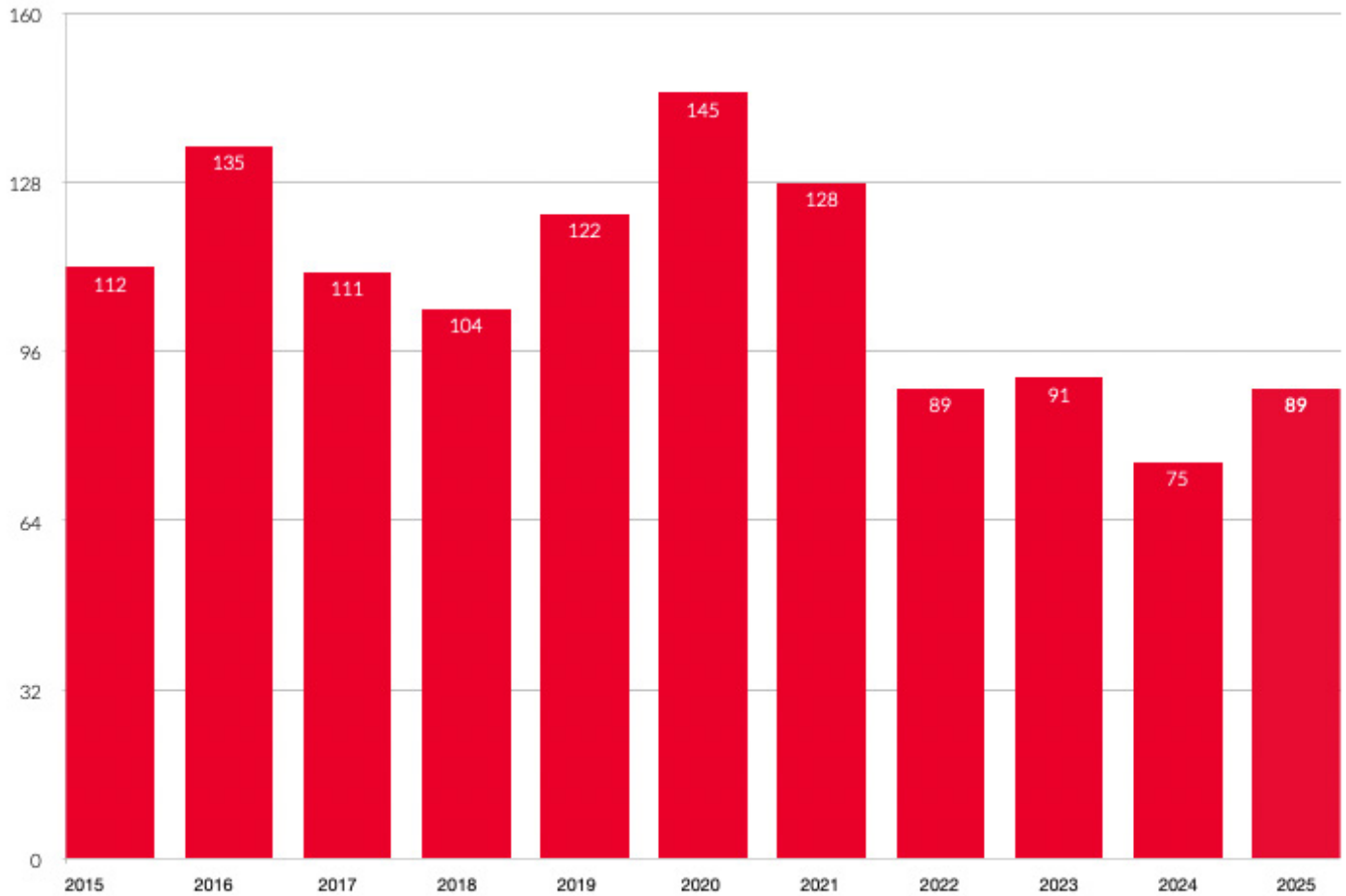
NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of February 1, 2026.

Year-Over-Year Comparison (2025 vs. 2026)

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.



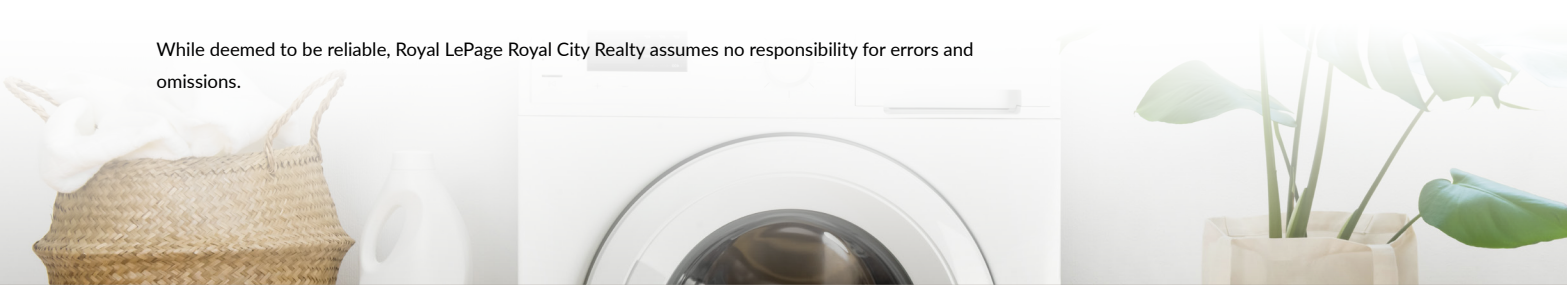
10 YEAR MARKET ANALYSIS



Units Sold

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OUR LOCATIONS



ELORA

519-846-1365
9 Mill Street E., Elora



FERGUS

519-843-1365
162 St. Andrew Street E., Fergus



GUELPH

519-824-9050
30 Edinburgh Road N., Guelph



ROCKWOOD

519-856-9922
118 Main Street S., Rockwood

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