



2026

MARCH

**GUELPH/ERAMOSIA**

Real Estate Market Report



# OVERVIEW

## BUYER'S MARKET

Guelph/Eramosa remained in buyer's market territory this March, as pricing softened despite modest gains in sales activity. The median sale price declined 10.71% to \$1,050,000, while the average sale price decreased 3.08% to \$1,150,818. Sales volume increased 18.46% to \$12.66M, supported by a 22.22% rise in unit sales to 11 transactions. However, new listings declined 20% to 32 and expired listings dropped significantly by 66.67% to just 1, reflecting tighter but still competitive supply conditions. With a unit sales-to-listings ratio of 34.38%, up 11.88% year over year but still below the 39% threshold, market conditions continue to favour buyers in Guelph Eramosa.



### March year-over-year sales volume of \$12,659,000

Up +18.46% from 2025's \$10,686,000 with unit sales of 11 up from 9 in 2025. New listings of 32 are down -20% from 2025, with the sales/listing ratio of 34.38% up by +11.88% compared to 2025.



### Year-to-date sales volume of \$31,327,677

Up +5.94% from 2025's \$29,571,026 with unit sales of 31 up from the 28 in 2025. New listings of 87 are up +14.47% from a year ago, with the sales/listing ratio of 35.63% down by -1.21%.



### Year-to-date average sale price of \$925,342

Down from \$1,062,442 a year ago with median sale price of \$873,000 down from \$969,000 a year ago. Average days-on-market of 35, which has gone down by 3 days compared to last year.

## MARCH NUMBERS

Median Sale Price

**\$1,050,000**

-10.71%

Average Sale Price

**\$1,150,818**

-3.08%

Sales Volume

**\$12,659,000**

+18.46%

Unit Sales

**11**

+22.22%

New Listings

**32**

-20%

Expired Listings

**1**

-66.67%

Unit Sales/Listings Ratio

**34.38%**

+11.88%

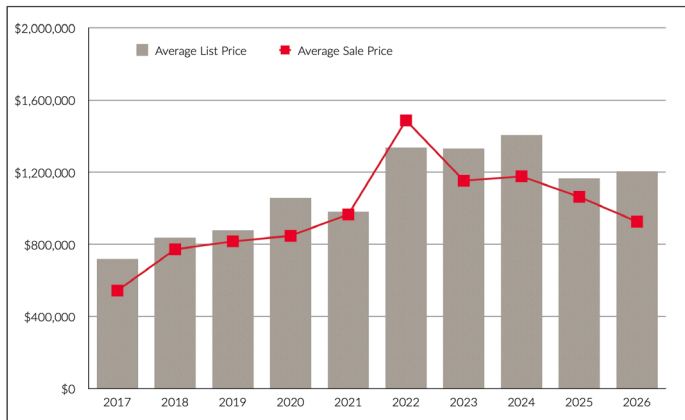
*Year-over-year comparison  
(March 2025 vs. March 2026)*

# THE MARKET IN DETAIL

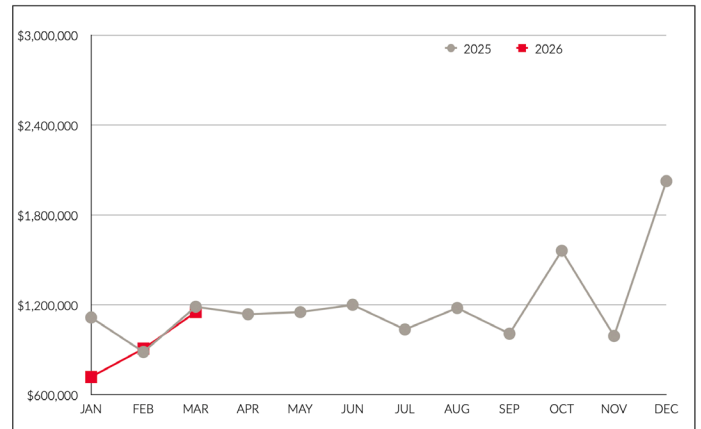
	2024	2025	2026	2025-2026
YTD Volume Sales	\$22,075,400	\$29,571,026	\$31,327,677	+5.94%
YTD Unit Sales	19	28	31	+10.71%
YTD New Listings	48	76	87	+14.47%
YTD Sales/Listings Ratio	39.58%	36.84%	35.63%	-3.28%
YTD Expired Listings	11	10	9	-10%
Monthly Volume Sales	\$13,540,400	\$10,686,000	\$12,659,000	+18.46%
Monthly Unit Sales	12	9	11	+22.22%
Monthly New Listings	23	40	32	-20%
Monthly Sales/Listings Ratio	52.17%	22.50%	34.38%	+52.78%
Monthly Expired Listings	3	3	1	-66.67%
YTD Sales: \$0-\$199K	0	0	0	No Change
YTD Sales: \$200k-349K	0	0	0	No Change
YTD Sales: \$350K-\$549K	0	0	1	+100%
YTD Sales: \$550K-\$749K	1	8	3	-62.5%
YTD Sales: \$750K-\$999K	8	8	16	+100%
YTD Sales: \$1M- \$2M	8	10	11	+10%
YTD Sales: \$2M+	2	2	0	-100%
YTD Average Days-On-Market	34.67	38.33	35.33	-7.83%
YTD Average Sale Price	\$1,176,261	\$1,062,442	\$925,342	-12.9%
YTD Median Sale Price	\$964,950	\$969,000	\$873,000	-9.91%

Guelph/Eramosa MLS Sales and Listing Summary  
2024 vs. 2025 vs. 2026

# AVERAGE SALE PRICE

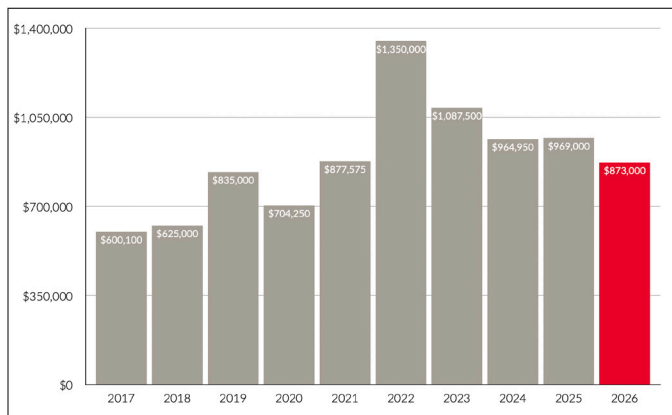


Year-Over-Year

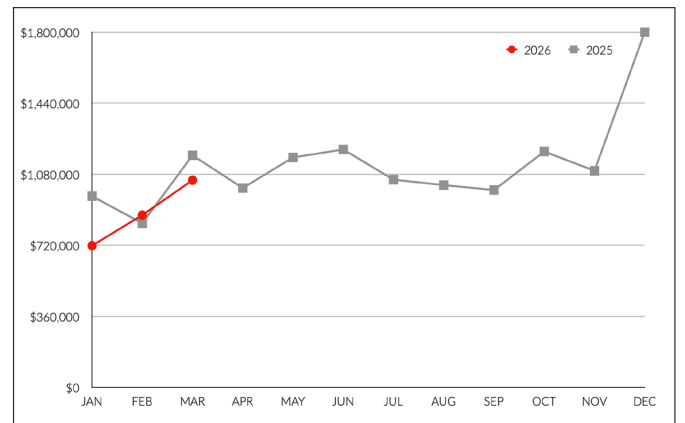


Month-Over-Month 2025 vs. 2026

# MEDIAN SALE PRICE



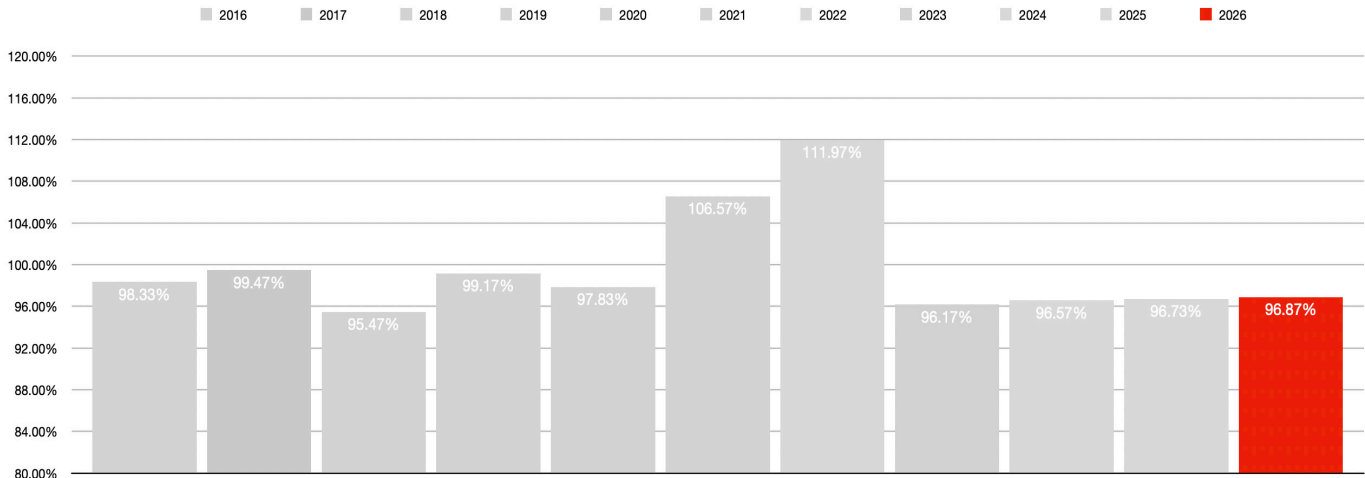
Year-Over-Year



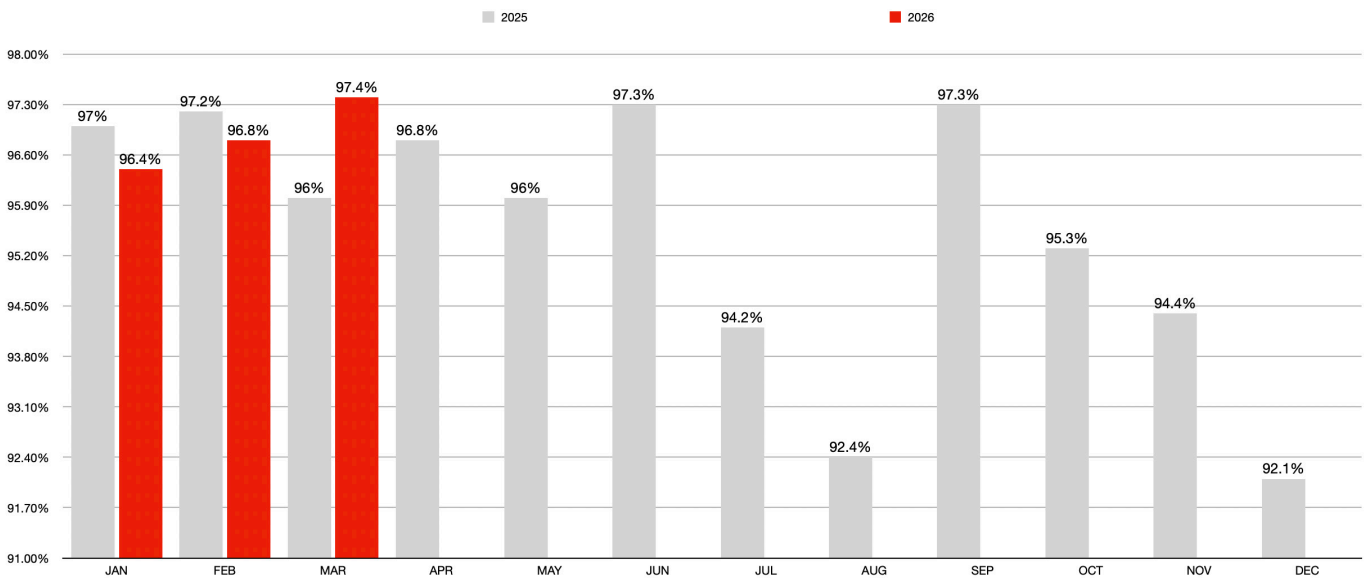
Month-Over-Month 2025 vs. 2026

\* Median sale price is based on residential sales (including freehold and condominiums).

# SALE PRICE VS. LIST PRICE RATIO

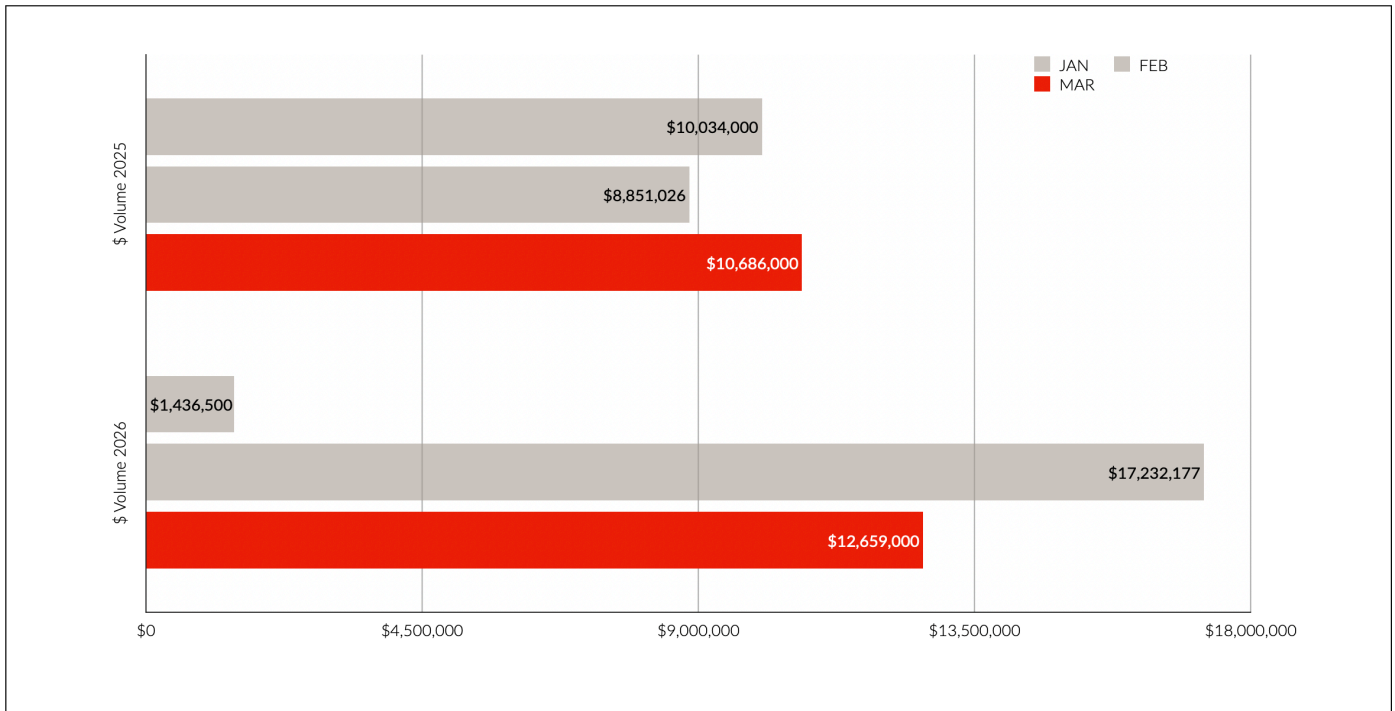


## Year-Over-Year



## Month-Over-Month 2025 vs. 2026

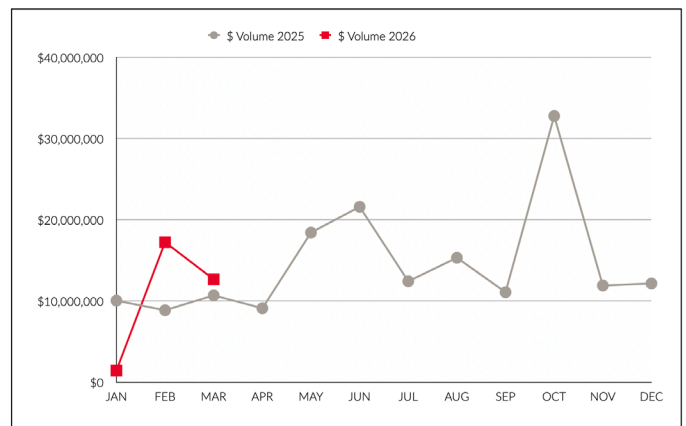
# DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

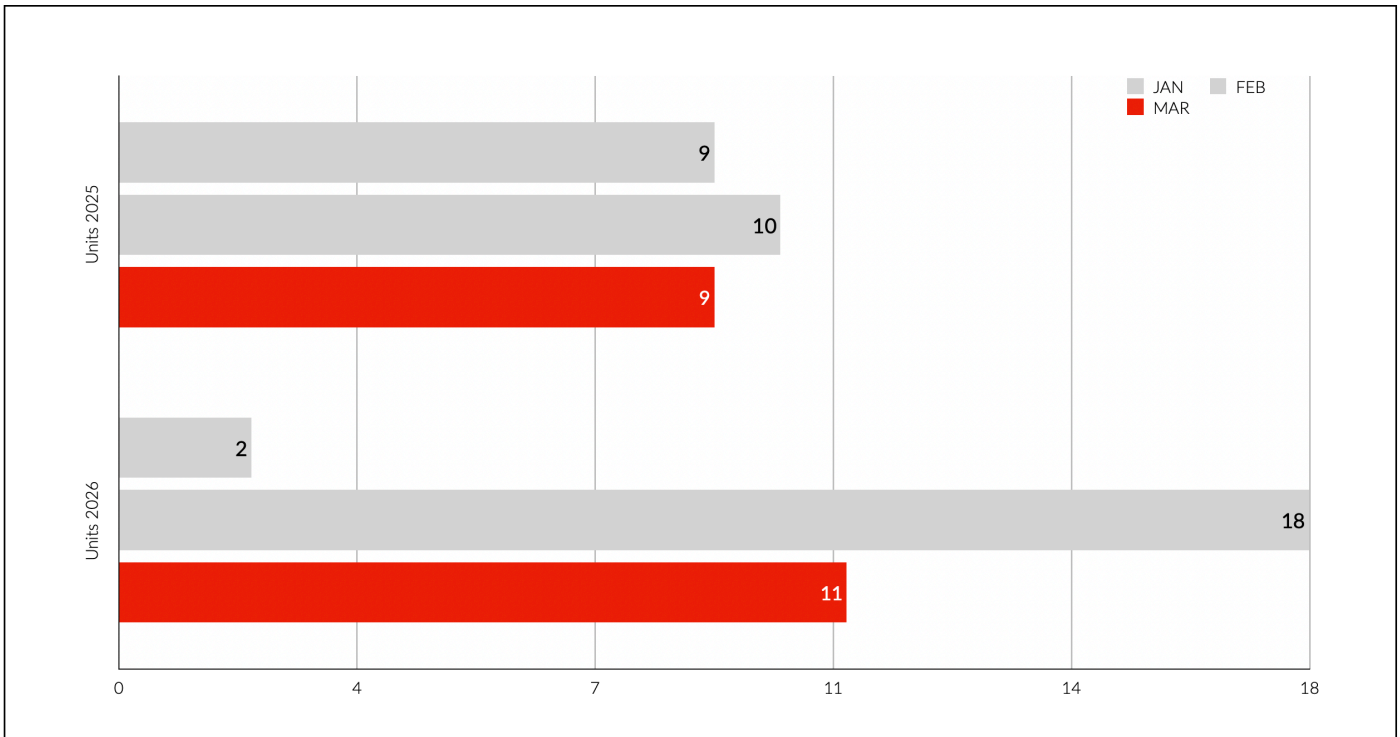


Yearly Totals 2025 vs. 2026

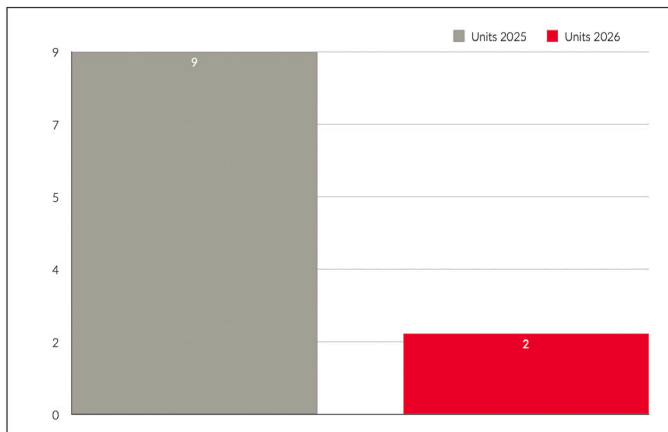


Month vs. Month 2025 vs. 2026

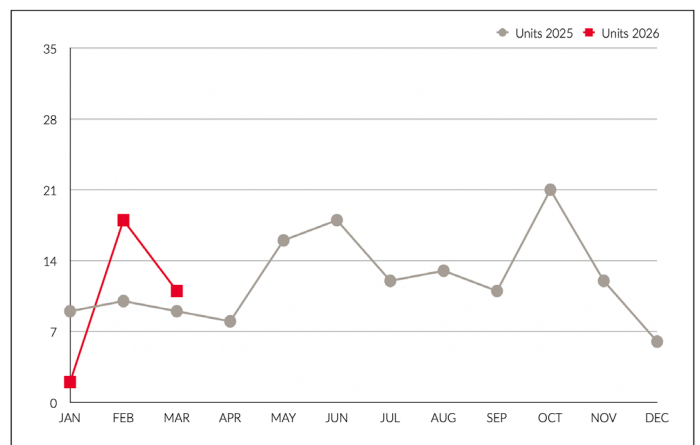
# UNIT SALES



Monthly Comparison 2025 vs. 2026



Yearly Totals 2025 vs. 2026



Month vs. Month 2025 vs. 2026

# SALES BY TYPE

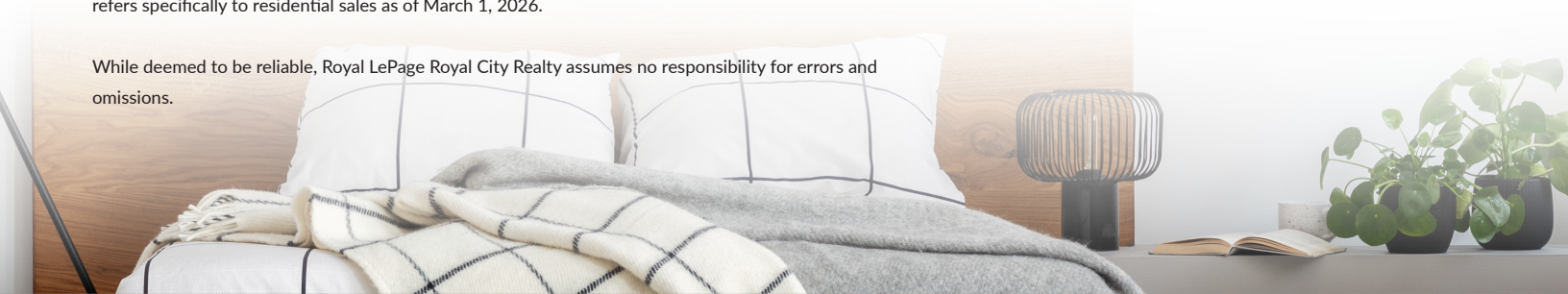


	<b>FREEHOLD</b>	<b>CONDOMINIUM</b>	<b>VACANT LAND</b>
YTD Sales Volume	 <b>\$30,179,177</b> +28.06%	 <b>\$1,148,500</b> -80.87%	 <b>\$0</b> No Change
YTD Unit Sales	 <b>30</b> +57.89%	 <b>2</b> -77.78%	 <b>0</b> No Change
YTD Average Sale Price	 <b>\$1,005,973</b> -18.9%	 <b>\$574,250</b> -13.93%	 <b>\$0</b> No Change
March Sales Volume	 <b>\$12,659,000</b> +44.16%	 <b>\$0</b> -100%	 <b>\$0</b> No Change
March Unit Sales	 <b>11</b> +83.33%	 <b>0</b> -100%	 <b>0</b> No Change

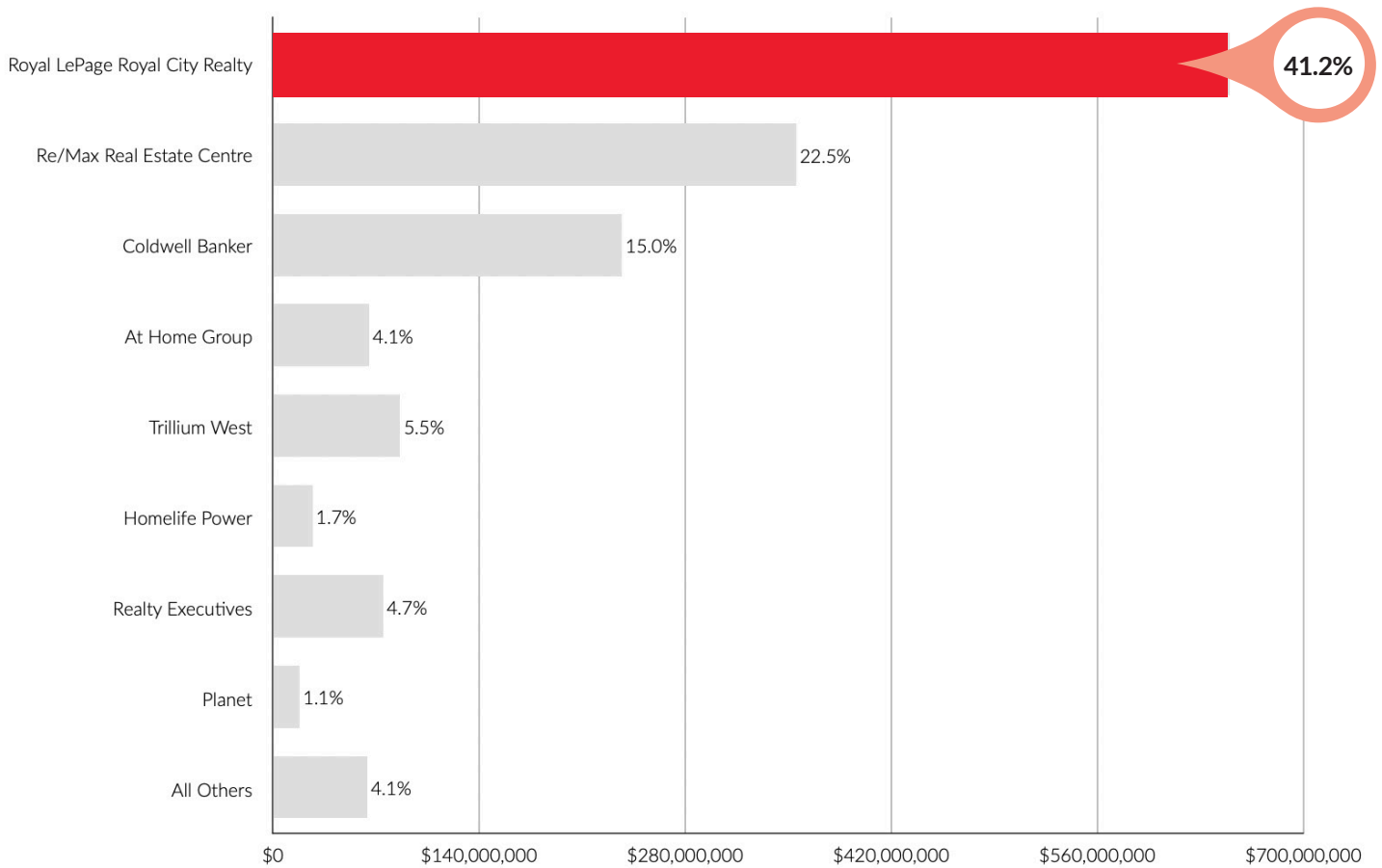
NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of March 1, 2026.

Year-Over-Year Comparison (2025 vs. 2026)

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.



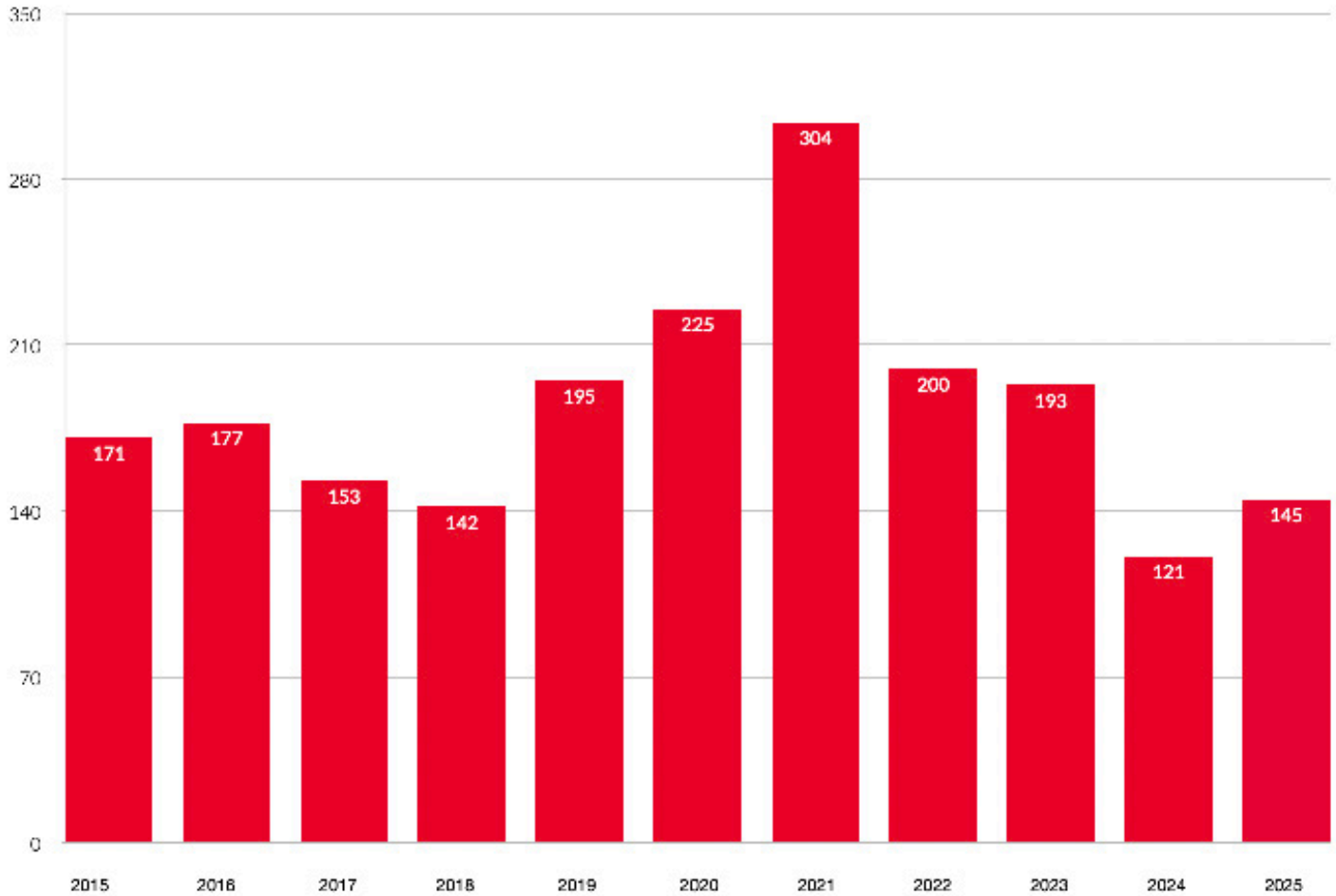
# MARKET DOMINANCE



**Market Share by Dollar Volume Within Wellington County**  
Listing Selling Ends Combined for Guelph Based Companies  
March 2024



# 10 YEAR MARKET ANALYSIS



## Units Sold

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# OUR LOCATIONS



## ELORA

519-846-1365  
9 Mill Street E., Elora



## FERGUS

519-843-1365  
162 St. Andrew Street E., Fergus



## GUELPH

519-824-9050  
30 Edinburgh Road N., Guelph



## ROCKWOOD

519-856-9922  
118 Main Street S., Rockwood

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