



2026 MARCH

PUSLINCH

Real Estate Market Report



ROYAL CITY REALTY
BROKERAGE

OVERVIEW

BUYER'S MARKET

The [Puslinch](#) real estate market remained in buyer's market territory this March, as inventory levels continued to outpace absorption despite strong gains in pricing and sales activity. The median sale price surged 55.8% to \$2,337,000, while the average sale price increased 28.46% to \$2,269,375, reflecting a shift toward higher-end transactions. Sales volume rose significantly by 242.55% to \$18.16M, driven by a 166.67% increase in unit sales to 8 transactions. Meanwhile, new listings climbed 8.7% to 25 and expired listings declined 66.67% to just 1, indicating tighter but still competitive supply. With a unit sales-to-listings ratio of 32.00%, up 18.96% year over year but below the 39% threshold, conditions continue to favour buyers in Puslinch.



March year-over-year sales volume of \$18,155,000

Up +242.55% from 2025's \$5,300,000 with unit sales of 8 up +166.67% from last March's 3. New listings of 25 are up +8.7% from a year ago, with the sales/listing ratio of 32.00%, up +18.96%.



Year-to-date sales volume of \$29,690,000

Up +93.62% from 2025's \$15,334,333 with unit sales of 17 up from 11 in 2025. New listings of 62 are up +8.77% from a year ago, with the sales/listing ratio of 27.42% up +8.12%.



Year-to-date average sale price of \$1,614,077

Up from \$1,390,734 one year ago with median sale price of \$1,295,000 down from \$1,500,000 one year ago. Average days-on-market of 91 is down 7 days from last year.

Note: The sample size for this area shows too few listings to depict a meaningful comparison between Median Sales Price and Average Sales Prices.

MARCH NUMBERS

Median Sale Price

\$2,337,000

+55.8%

Average Sale Price

\$2,269,375

+28.46%

Sales Volume

\$18,155,000

+242.55%

Unit Sales

8

+166.67%

New Listings

25

+8.7%

Expired Listings

1

-66.67%

Unit Sales/Listings Ratio

32.00%

+18.96%

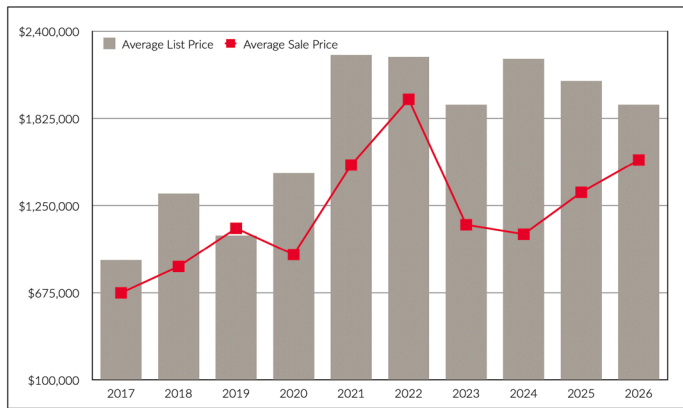
*Year-over-year comparison
(March 2025 vs. March 2026)*

THE MARKET IN DETAIL

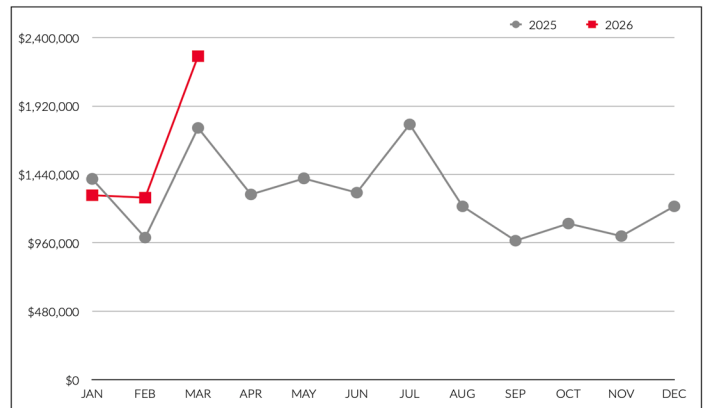
	2024	2025	2026	2025-2026
YTD Volume Sales	\$21,375,500	\$15,334,333	\$29,690,000	+93.62%
YTD Unit Sales	17	11	17	+54.55%
YTD New Listings	48	57	62	+8.77%
YTD Sales/Listings Ratio	35.42%	19.30%	27.42%	+42.08%
YTD Expired Listings	13	20	12	-40%
Monthly Volume Sales	\$13,817,000	\$5,300,000	\$18,155,000	+242.55%
Monthly Unit Sales	11	3	8	+166.67%
Monthly New Listings	22	23	25	+8.7%
Monthly Sales/Listings Ratio	50.00%	13.04%	32.00%	+145.33%
Monthly Expired Listings	4	3	1	-66.67%
YTD Sales: \$0-\$199K	0	0	0	No Change
YTD Sales: \$200k-349K	0	0	0	No Change
YTD Sales: \$350K-\$549K	2	2	2	No Change
YTD Sales: \$550K-\$749K	4	0	2	+200%
YTD Sales: \$750K-\$999K	1	2	1	-50%
YTD Sales: \$1M-\$2M	9	6	5	-16.67%
YTD Sales: \$2M+	1	1	7	+600%
YTD Average Days-On-Market	36.33	98.00	91.00	-7.14%
YTD Average Sale Price	\$1,103,397	\$1,390,734	\$1,614,077	+16.06%
YTD Median Sale Price	\$1,310,000	\$1,500,000	\$1,295,000	-13.67%

Puslinch MLS Sales and Listing Summary
2024 vs. 2025 vs. 2026

AVERAGE SALE PRICE

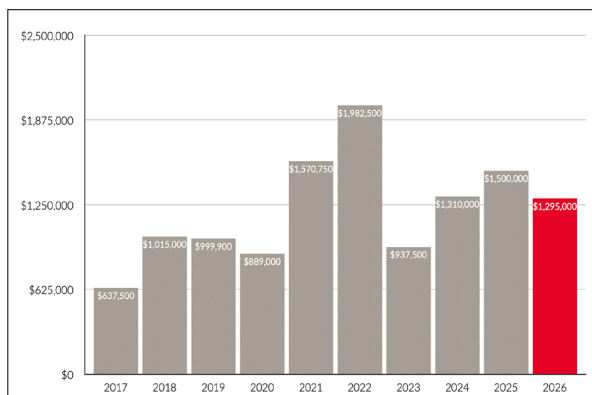


Year-Over-Year

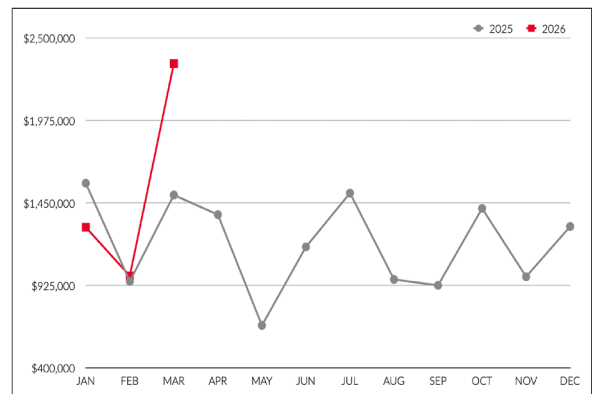


Month-Over-Month 2025 vs. 2026

MEDIAN SALE PRICE



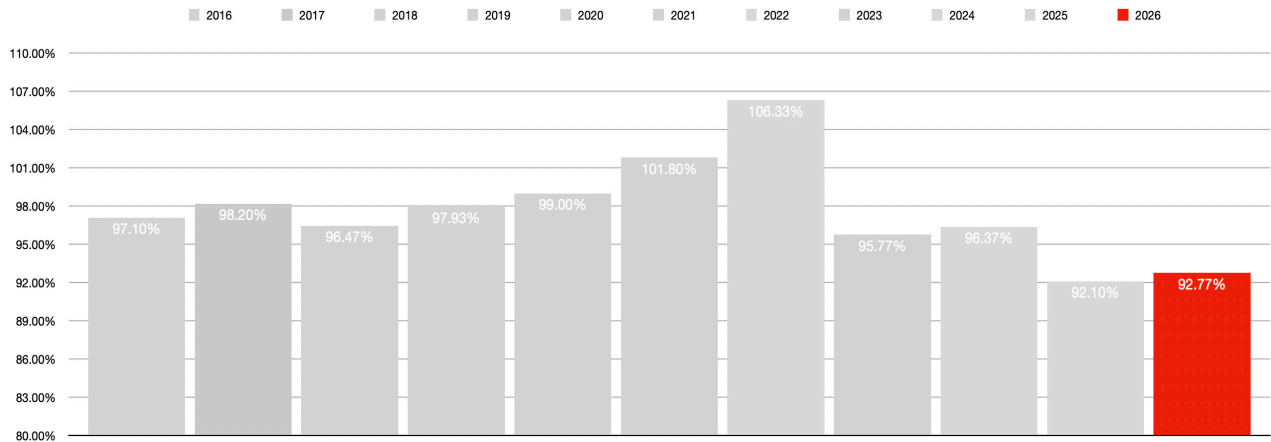
Year-Over-Year



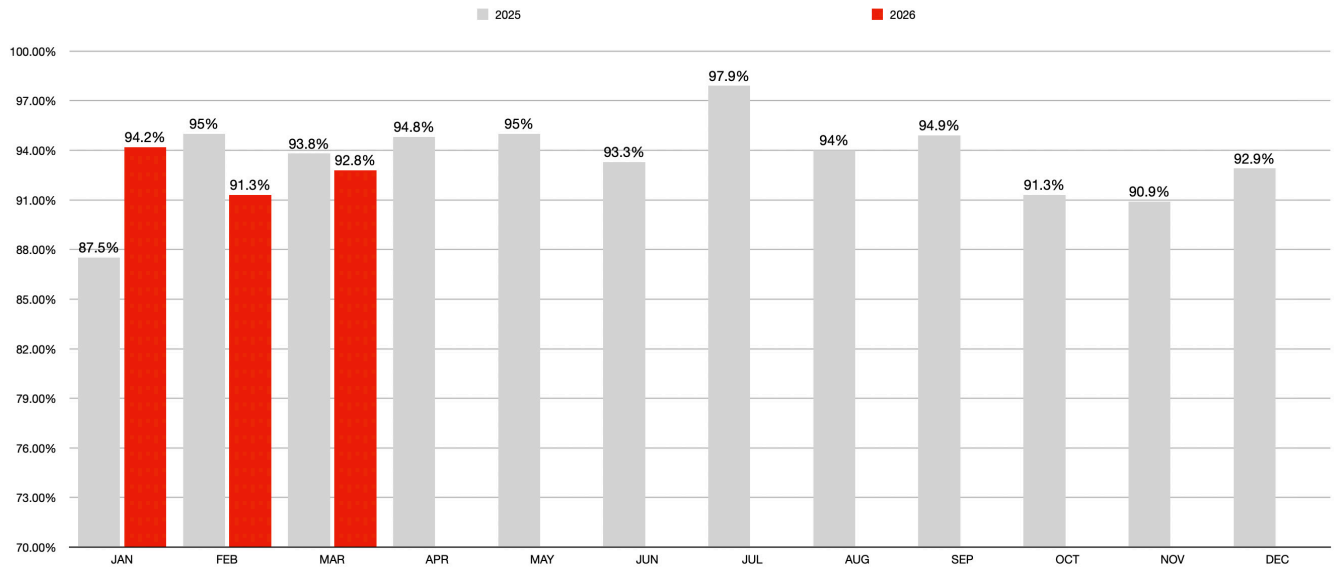
Month-Over-Month 2025 vs. 2026

* Median sale price is based on residential sales (including freehold and condominiums).

SALE PRICE VS. LIST PRICE RATIO

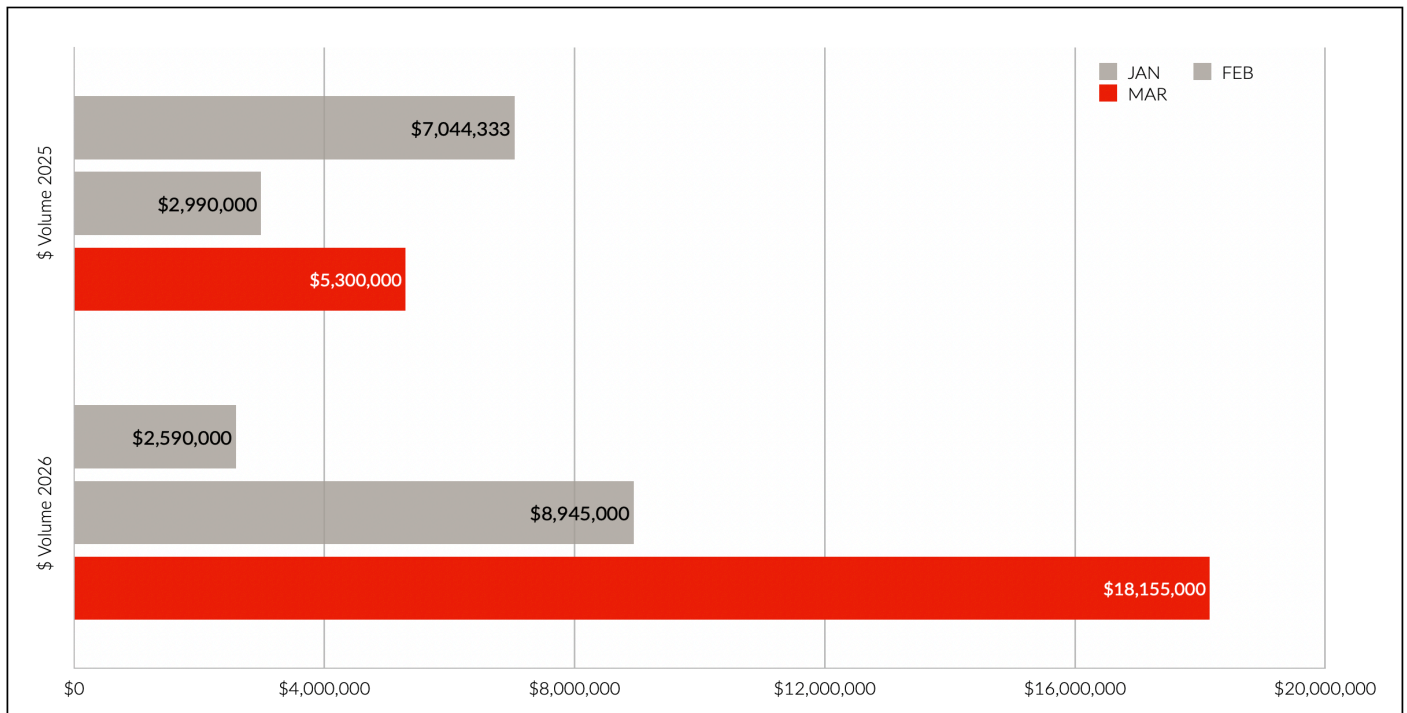


Year-Over-Year

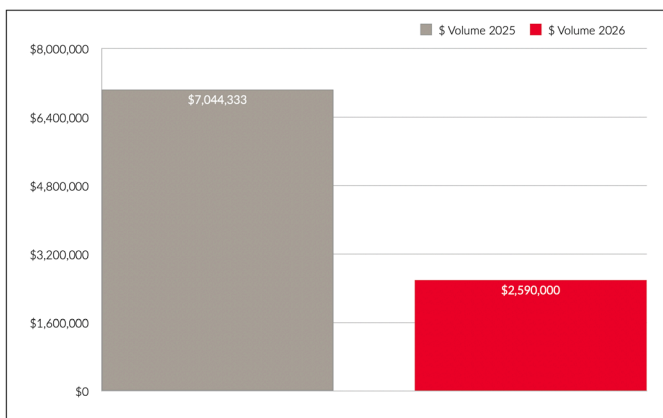


Month-Over-Month 2025 vs. 2026

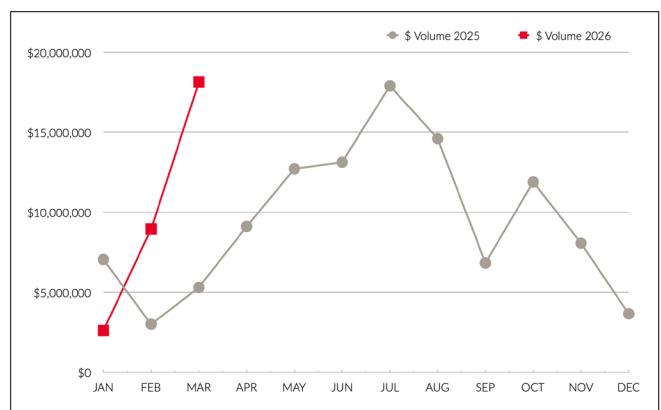
DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

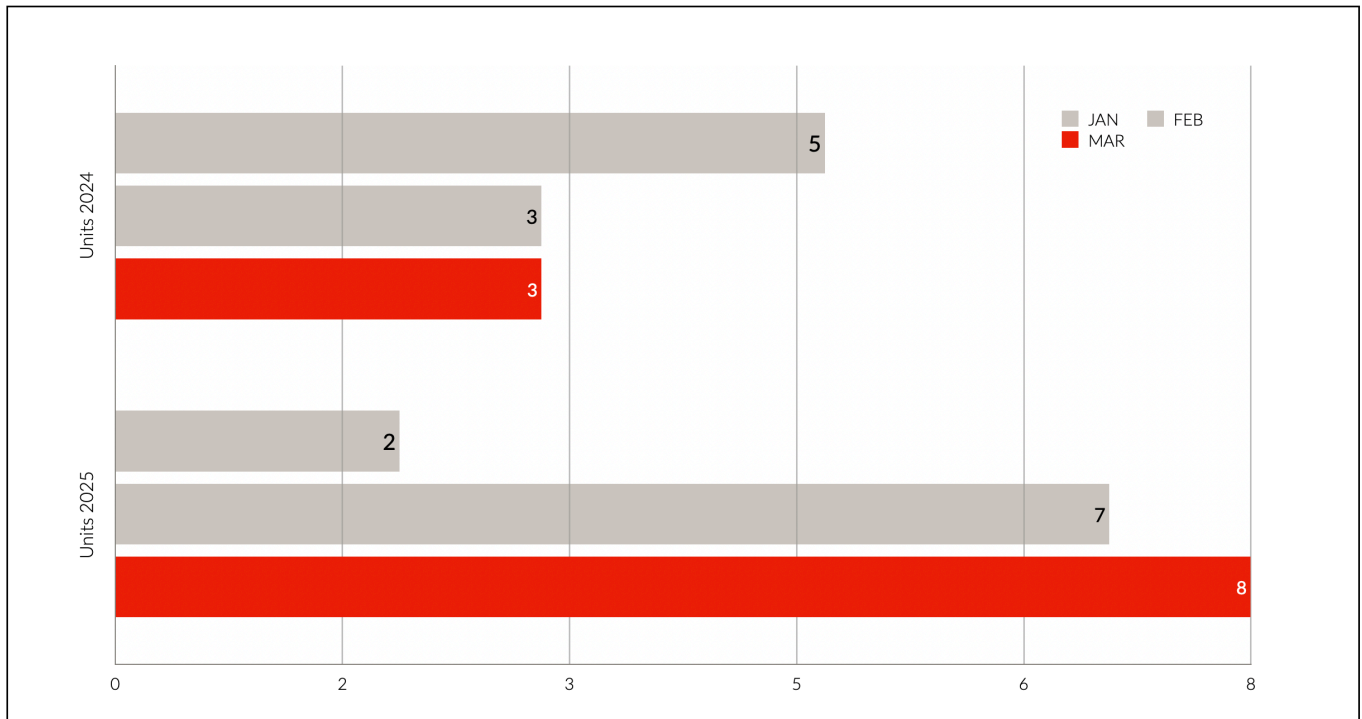


Yearly Totals 2025 vs. 2026

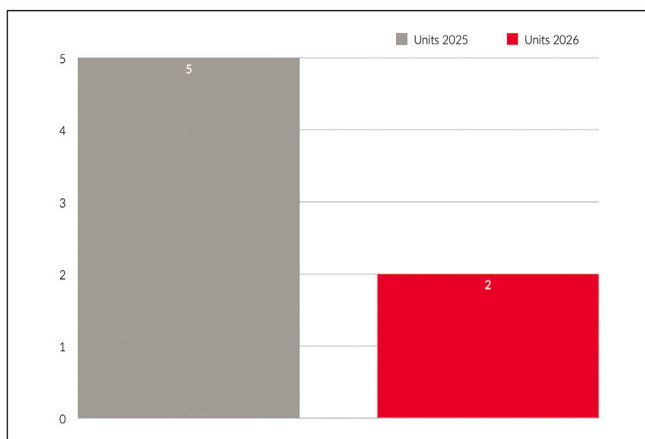


Month vs. Month 2025 vs. 2026

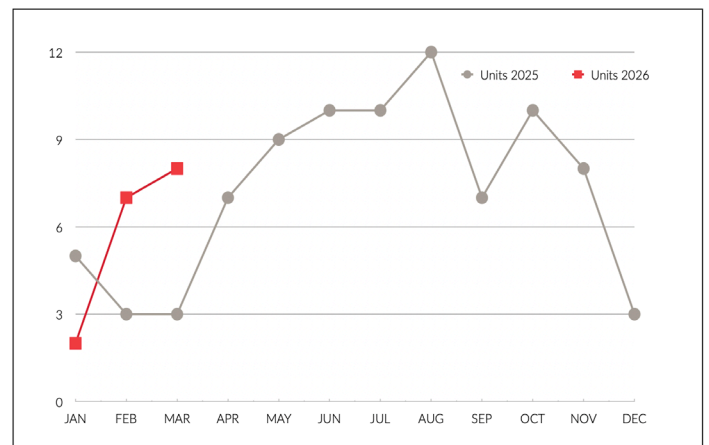
UNIT SALES



Monthly Comparison 2025 vs. 2026



Yearly Totals 2025 vs. 2026



Month vs. Month 2025 vs. 2026

SALES BY TYPE

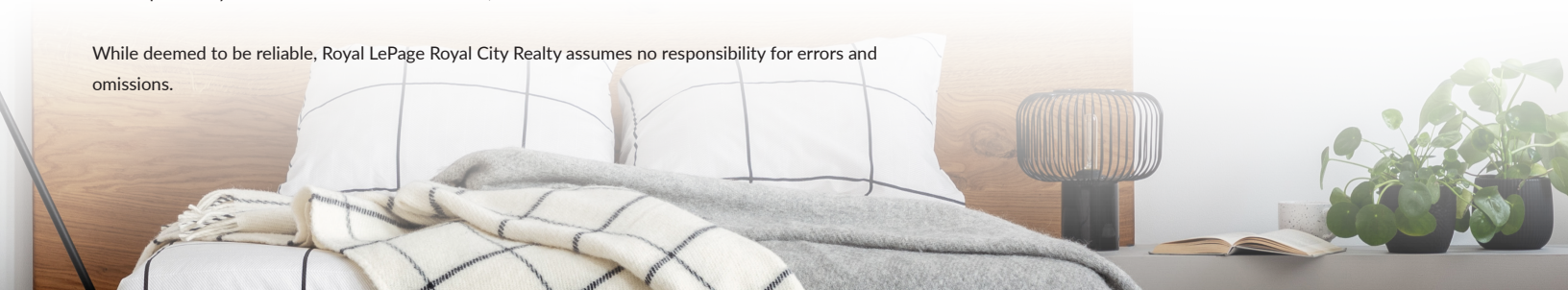


	FREEHOLD	CONDOMINIUM	VACANT LAND
YTD Sales Volume	\$29,690,000 +93.62%	\$0 No Change	\$685,000 -27.89%
YTD Unit Sales	17 +54.55%	0 No Change	1 No Change
YTD Average Sale Price	\$1,746,471 +25.28%	\$0 No Change	\$685,000 -27.89%
March Sales Volume	\$18,155,000 +242.55%	\$0 No Change	\$0 No Change
March Unit Sales	8 +166.67%	0 No Change	0 No Change

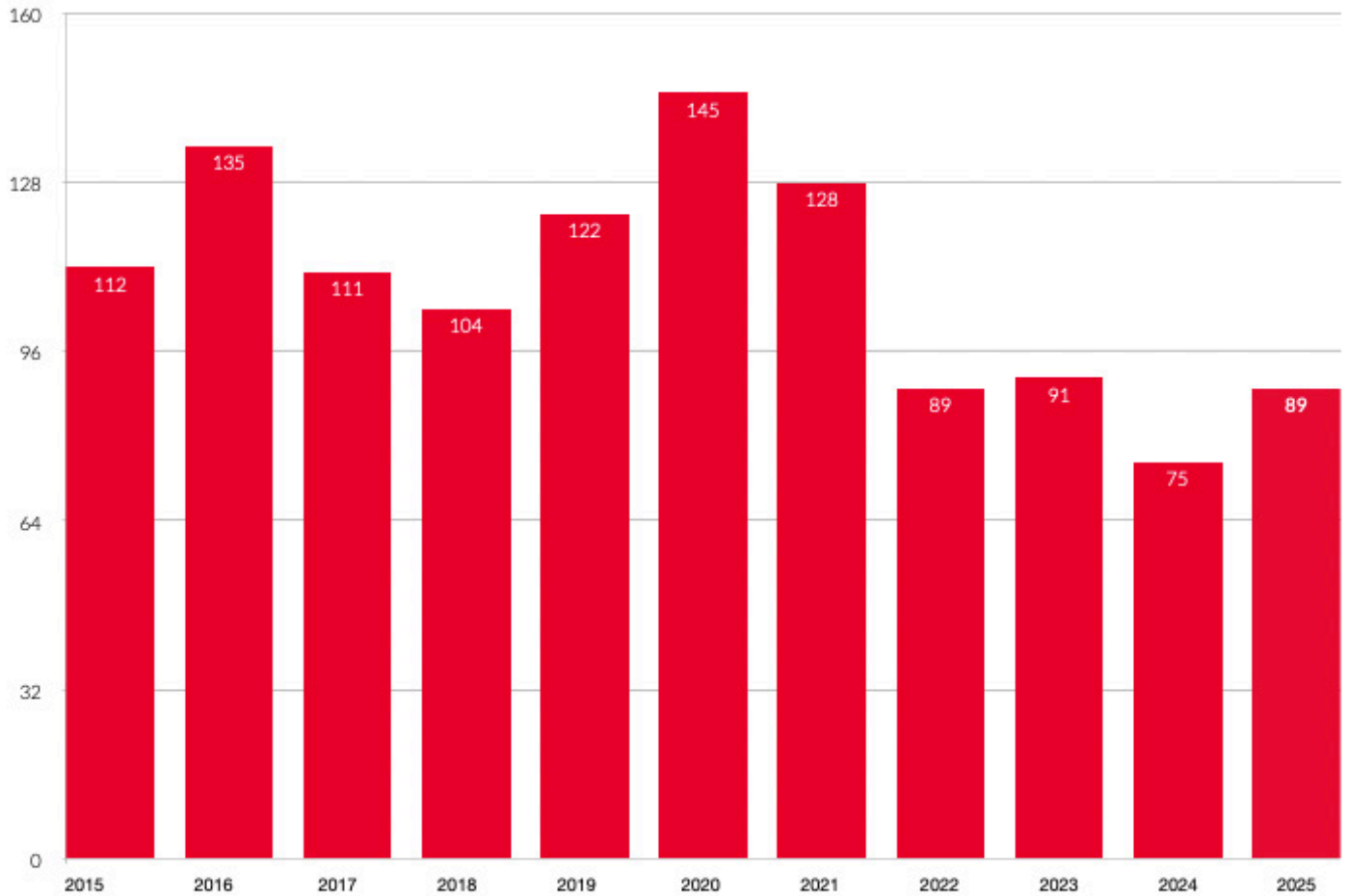
NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of March 1, 2026.

Year-Over-Year Comparison (2025 vs. 2026)

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.



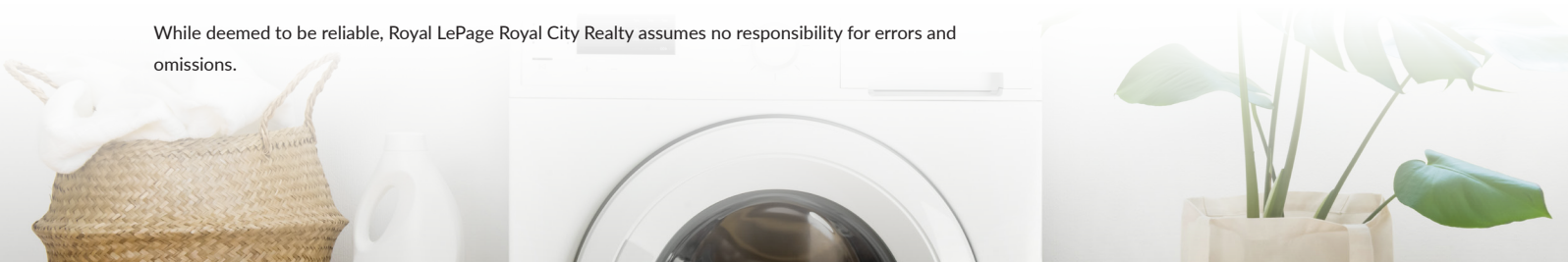
10 YEAR MARKET ANALYSIS



Units Sold

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OUR LOCATIONS



ELORA

519-846-1365
9 Mill Street E., Elora



FERGUS

519-843-1365
162 St. Andrew Street E., Fergus



GUELPH

519-824-9050
30 Edinburgh Road N., Guelph



ROCKWOOD

519-856-9922
118 Main Street S., Rockwood

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