2026 AUGUST

PUSLINCH

Real Estate Market Report

ROYAL LEPAGE ROYAL CITY REALTY BROKERAGE

OVERVIEW

BUYER'S MARKET

Puslinch remained in buyer's market territory through August, with the year-to-date sales-to-listings ratio sitting at 29.36%, below the 39% threshold. August pricing was mixed compared to last year, as the median sale price rose 16.62% to $1,122,500, while the average sale price decreased 1.06% to $1,203,750. Sales activity softened, with sales volume falling 50.53% to $7.22M and unit sales declining 50% to 6 transactions. New listings increased 75% to 28, while expired listings decreased 37.50% to 5. With the monthly sales-to-listings ratio at 21.43%, buyer-favourable conditions continued across Puslinch through August.

August year-over-year sales volume of $7,222,500

Down 50.53% from 2025's $14,599,500 with unit sales of 6 down 50% from last August's 12. New listings of 28 are up 75% from a year ago, with the sales/listing ratio of 21.43% down 53.57%.

Year-to-date sales volume of $98,819,400

Up 19.35% from 2025's $82,795,615 with unit sales of 64 up 8.47% from 2025's 59. New listings of 218 are up 3.32% from a year ago, with the sales/listing ratio of 29.36% up 1.40%.

Year-to-date average sale price of $1,503,312

Up from $1,400,803 one year ago, with median sale price of $1,427,500 up from $1,272,500 one year ago. Average days-on-market of 67 is down approximately 2 days from last year.

Note: The sample size for this area shows too few listings to depict a meaningful comparison between Median Sales Price and Average Sales Prices.

AUGUST NUMBERS

Median Sale Price
$1,122,500
+16.62%

Average Sale Price
$1,203,750
-1.06%

Sales Volume
$7,222,500
-50.53%

Unit Sales
6
-50%

New Listings
28
+75%

Expired Listings
5
-37.5%

Unit Sales/Listings Ratio
21.43%
-53.57%

Year-over-year comparison
(August 2025 vs. August 2026)

THE MARKET IN DETAIL

	2024	2025	2026	2025-2026
YTD Volume Sales	$80,017,000	$82,795,615	$98,819,400	+19.35%
YTD Unit Sales	56	59	64	+8.47%
YTD New Listings	159	211	218	+3.32%
YTD Sales/Listings Ratio	35.22%	27.96%	29.36%	+4.99%
YTD Expired Listings	33	39	39	No Change
Monthly Volume Sales	$14,515,000	$14,599,500	$7,222,500	-50.53%
Monthly Unit Sales	8	12	6	-50%
Monthly New Listings	10	16	28	+75%
Monthly Sales/Listings Ratio	80.00%	75.00%	21.43%	-71.43%
Monthly Expired Listings	9	8	5	-37.5%
YTD Sales: $0-$199K	0	1	0	-100%
YTD Sales: $200k-349K	0	1	0	-100%
YTD Sales: $350K-$549K	5	12	8	-33.33%
YTD Sales: $550K-$749K	12	5	6	+20%
YTD Sales: $750K-$999K	4	6	7	+16.67%
YTD Sales: $1M-$2M	25	20	25	+25%
YTD Sales: $2M+	9	16	21	+31.25%
YTD Average Days-On-Market	40.38	68.88	66.50	-3.45%
YTD Average Sale Price	$1,375,684	$1,400,803	$1,503,312	+7.32%
YTD Median Sale Price	$1,323,750	$1,272,500	$1,427,500	+12.18%

Puslinch MLS Sales and Listing Summary
2024 vs. 2025 vs. 2026

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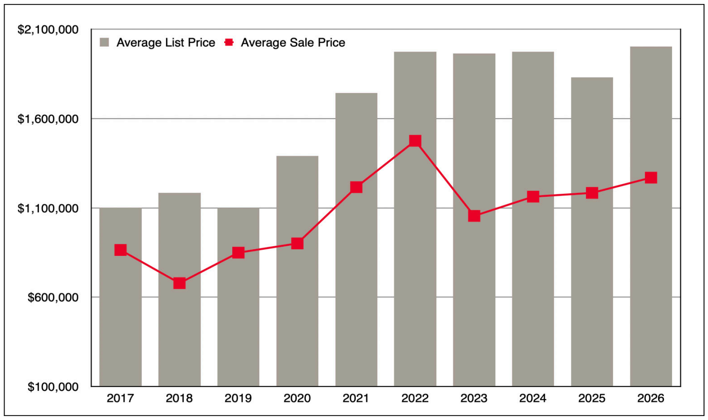
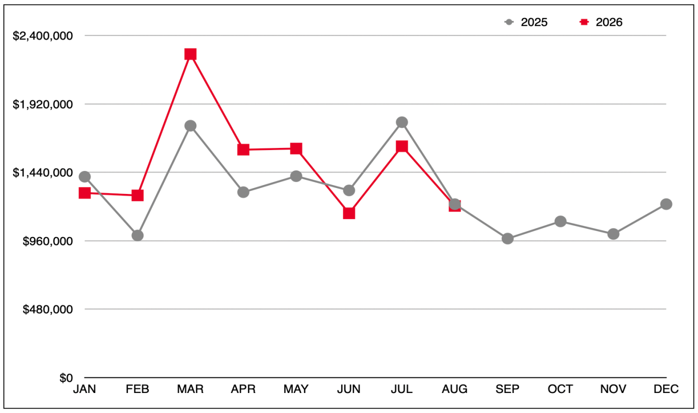
AVERAGE SALE PRICE

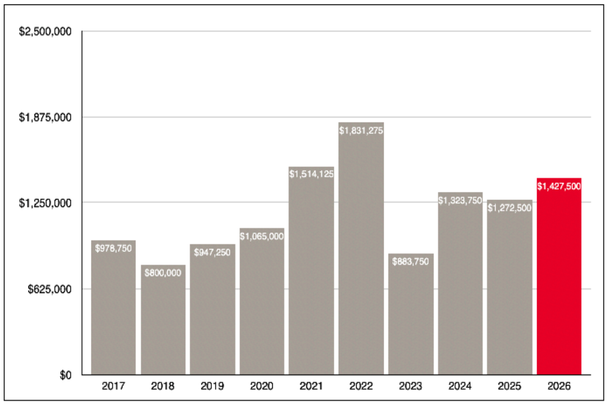


Year-Over-Year

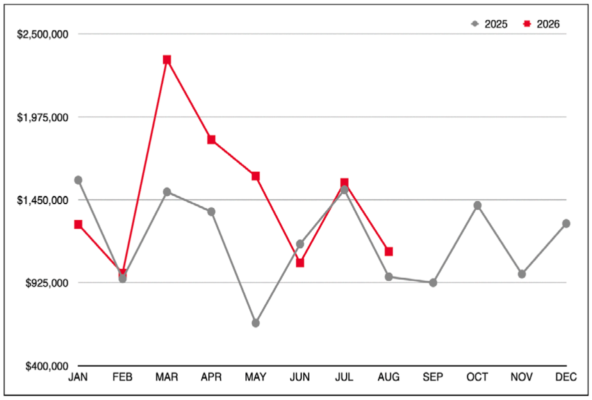


Month-Over-Month 2025 vs. 2026

MEDIAN SALE PRICE



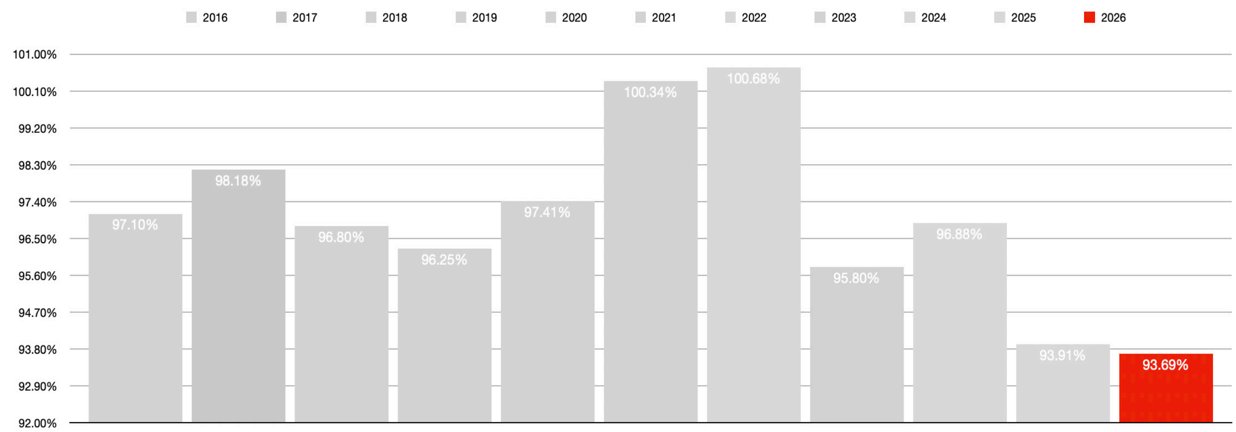
Year-Over-Year



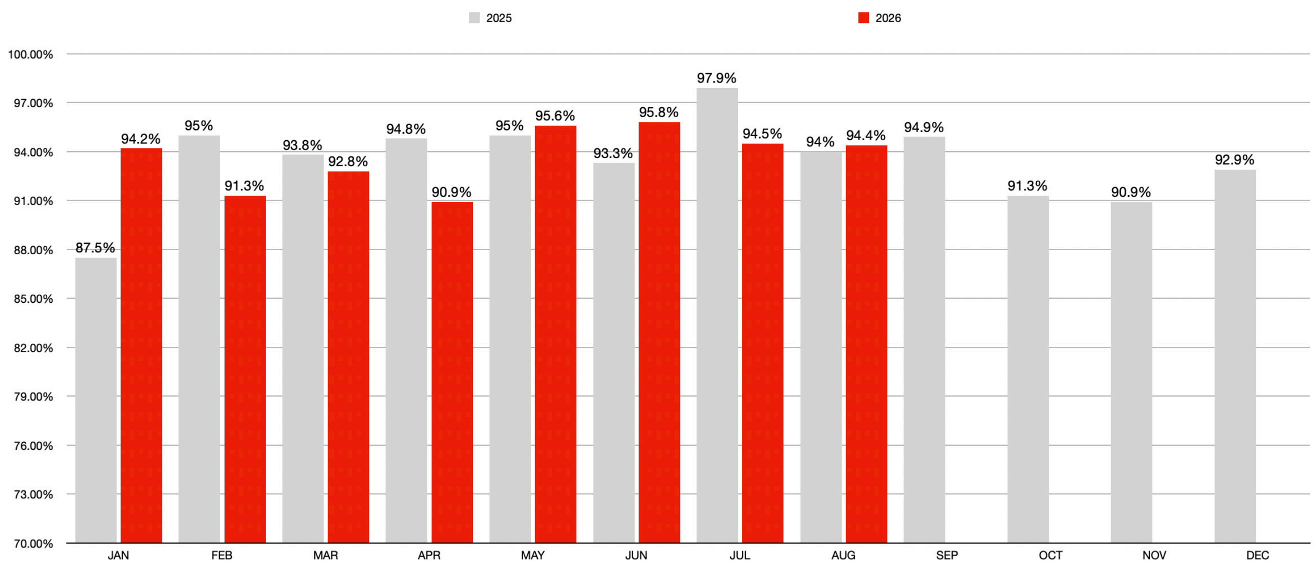
Month-Over-Month 2025 vs. 2026

* Median sale price is based on residential sales (including freehold and condominiums).

SALE PRICE VS. LIST PRICE RATIO

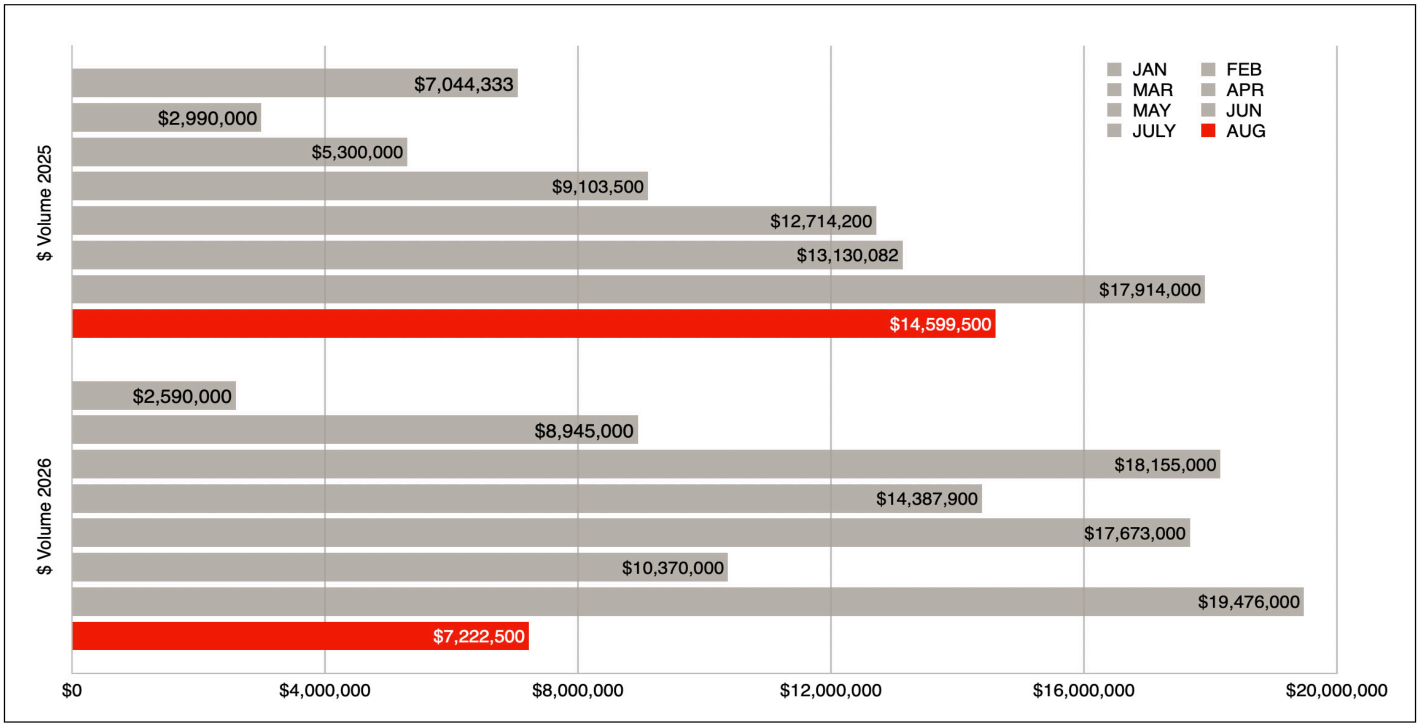


Year-Over-Year

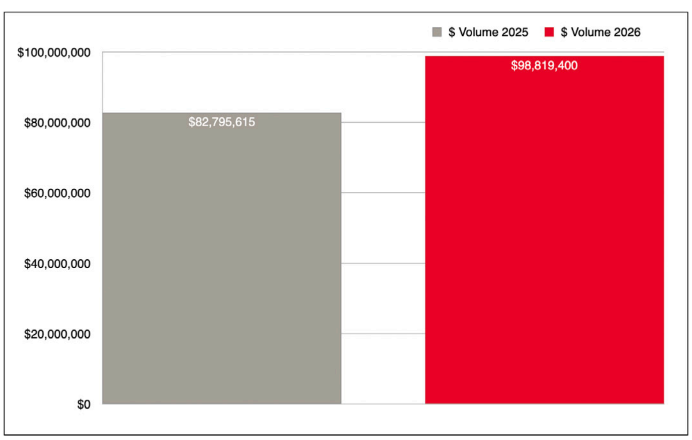


Month-Over-Month 2025 vs. 2026

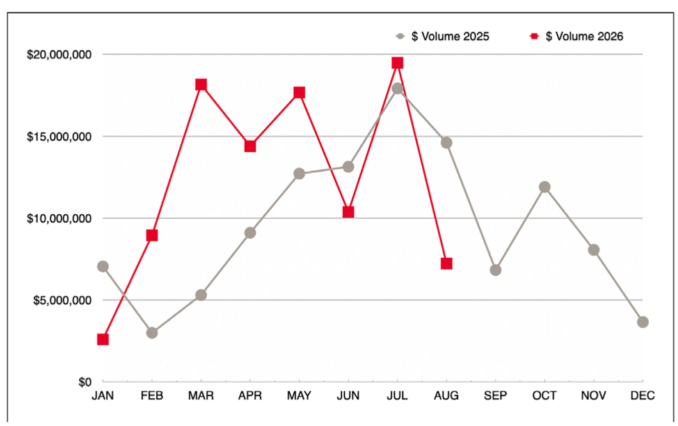
DOLLAR VOLUME SALES



Monthly Comparison 2025 vs. 2026

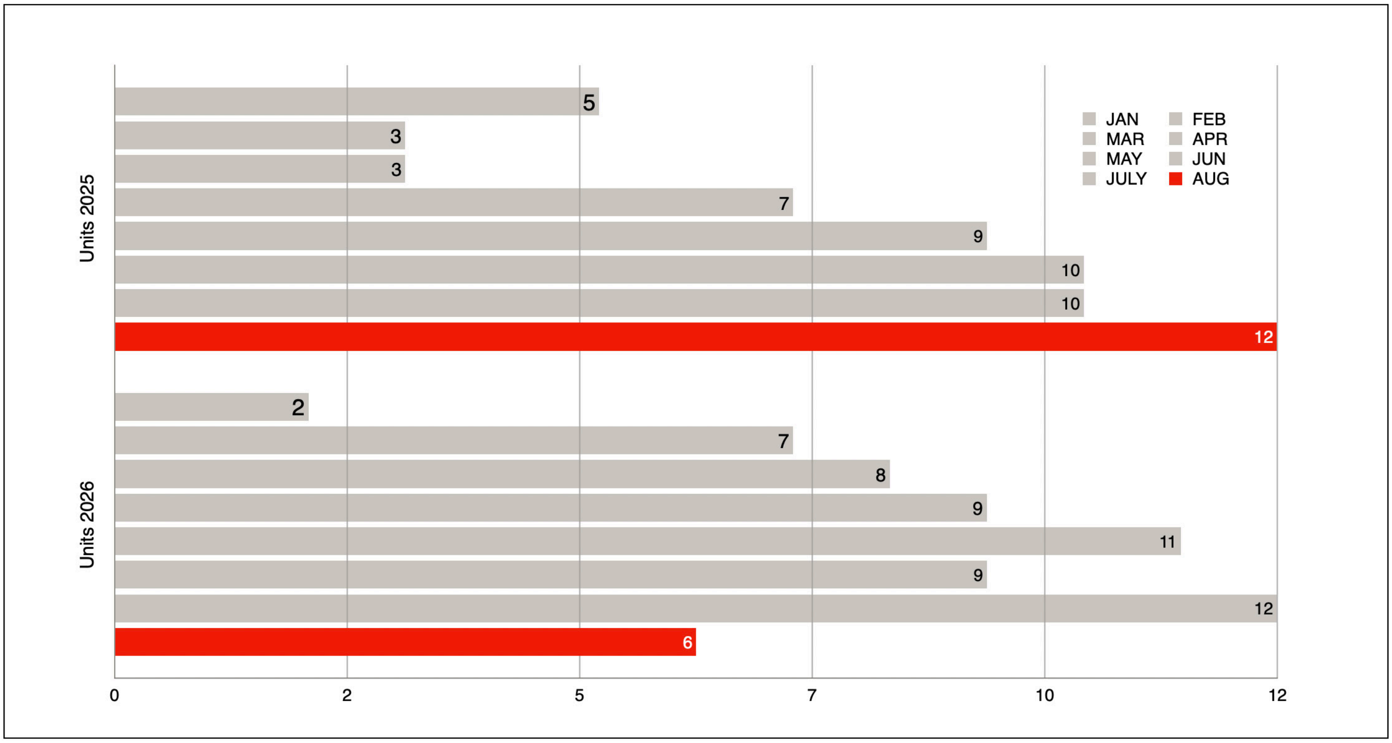


Yearly Totals 2025 vs. 2026

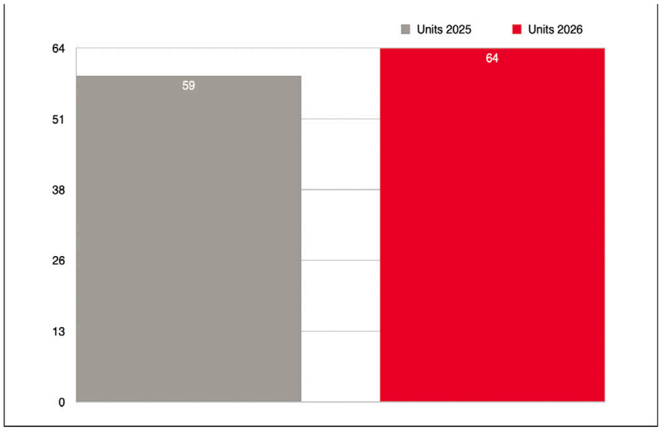


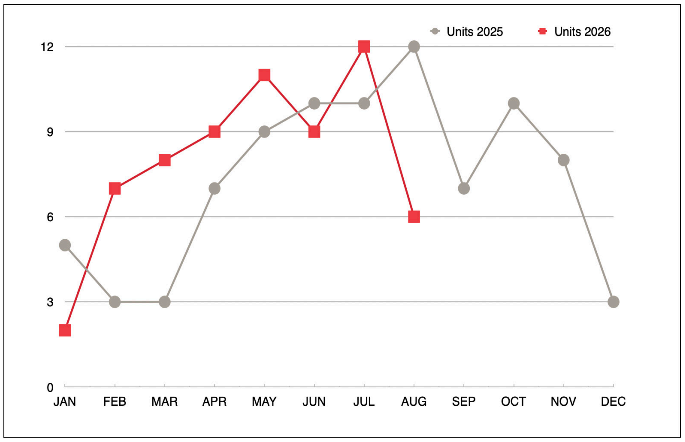
Month vs. Month 2025 vs. 2026

UNIT SALES



Monthly Comparison 2025 vs. 2026





Yearly Totals 2025 vs. 2026

Month vs. Month 2025 vs. 2026

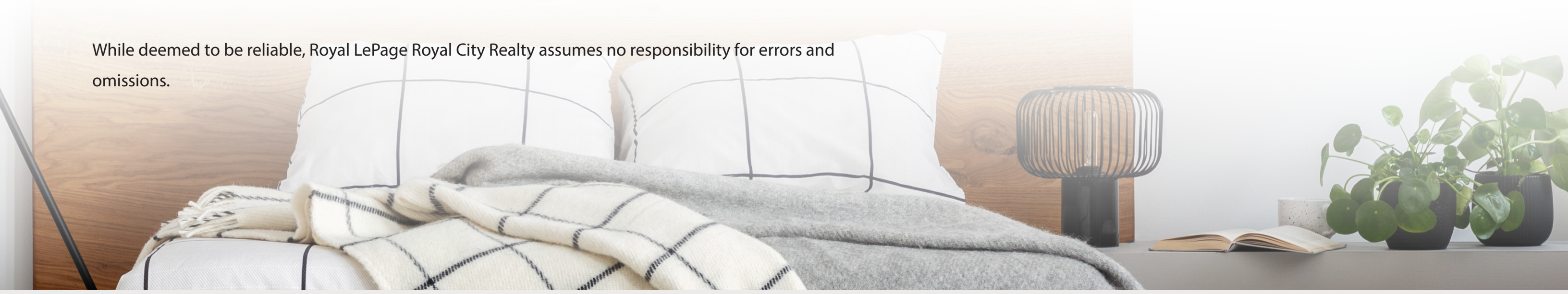
SALES BY TYPE

	FREEHOLD	CONDOMINIUM	VACANT LAND
YTD Sales Volume	$96,544,400 +18.53%	$2,275,000 +69.4%	$4,065,000 +5.86%
YTD Unit Sales	62 +10.71%	2 -33.33%	5 +150%
YTD Average Sale Price	$1,557,168 +7.06%	$1,137,500 +154.1%	$813,000 -57.66%
August Sales Volume	$7,222,500 -50.53%	$0 No Change	$1,855,000 +100%
August Unit Sales	6 -50%	0 No Change	2 +100%

NOTE: All MLS® sales data in this report comes from the One Point Association Of REALTORS® and refers specifically to residential sales as of August 31, 2026.

Year-Over-Year Comparison (2025 vs. 2026)

While deemed to be reliable, Royal LePage Royal City Realty assumes no responsibility for errors and omissions.



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OUR LOCATIONS

ELORA

519-846-1365
9 Mill Street E., Elora

FERGUS

519-843-1365
162 St. Andrew Street E., Fergus

GUELPH

519-824-9050
30 Edinburgh Road N., Guelph

ROCKWOOD

519-856-9922
118 Main Street S., Rockwood

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